



Moscow, September 8, 2011

PRESS RELEASE

Stable growth in August is to drive Russian automotive market to pre-crisis level

- *Sales of new passenger cars and LCVs in Russia increased by 48% in the first 8 months of 2011 and by 32% in August 2011*
- *Among the top ten bestselling models so far, nine are locally produced*

The first 8 months of 2011 saw sales of new cars and light commercial vehicles in Russia increase by **48%** compared with the same period in 2010 or by 544,850 more sold units, according to the AEB Automobile Manufacturers Committee (AEB AMC).

Growth for **August 2011** amounted to **32%** or 54,777 units compared with the same period in 2010.

Among the **top ten bestselling models** of passenger cars so far, **nine** are produced in Russia.

David Thomas, Chairman of the **AEB Automobile Manufacturers Committee** commented:

"The 32% growth in August compared to last year is in line with the AMC expectations for the remainder of 2011. With improving consumer confidence and availability of credit we forecast that the full year growth will be around 30%, which will be a similar growth level to 2010. This more stable growth pattern is encouraging and shows signs that the Russian automotive market is following a more stable progression back to pre-crisis levels."

Attachments:

1. New car/LCV sales in Russia by brands in August/8 months 2011
2. New car/LCV sales in Russia by groups in August/8 months 2011
3. 25 best sold models of cars in Russia in August/8 months 2011

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NEW CAR AND LCV* SALES IN RUSSIA BY BRANDS IN AUGUST 2011

(Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles)

BRANDS	Jan-Aug 2011	Jan-Aug 2010	%	August 2011	August 2010	%
LADA	392999	319647	23%	50941	45416	12%
CHEVROLET	111611	70034	59%	14225	8038	77%
KIA	100355	67238	49%	12761	11007	16%
RENAULT*	99642	57230	74%	11850	6429	84%
HYUNDAI*	98844	53282	86%	12204	7532	62%
NISSAN*	81567	41754	95%	10949	7389	48%
TOYOTA*	75634	47263	60%	10681	8116	32%
FORD*	71157	51709	38%	8401	6131	37%
VW	66923	32892	103%	10452	5256	99%
DAEWOO	63131	47171	34%	9050	7451	21%
GAZ*	56270	43506	29%	7860	6883	14%
MITSUBISHI	45890	23719	93%	6007	5020	20%
SKODA	43604	30277	44%	4946	4415	12%
OPEL	42884	20651	108%	6281	4034	56%
UAZ*	33792	27059	25%	5095	4776	7%
PEUGEOT*	29335	21407	37%	3973	3755	6%
MAZDA	23813	13418	77%	3707	2278	63%
SUZUKI	23388	16807	39%	2812	2379	18%
FIAT*	19211	13004	48%	2404	2444	-2%
MERCEDES-BENZ	18224	11226	62%	2604	1703	53%
BMW	17223	12954	33%	2340	1653	42%
CITROEN*	17219	9622	79%	2762	1771	56%
AUDI	15800	12579	26%	2010	1479	36%
CHANCE**	13481	11148	21%	2545	1930	32%
SSANGYONG	12836	7494	71%	2106	1234	71%
HONDA	12707	12686	0%	1526	1104	38%
LIFAN***	11288	4065	178%	1797	910	97%
VOLVO	10053	5851	72%	1445	858	68%
VORTEX****	9187	4032	128%	1928	834	131%
LEXUS	9146	6367	44%	1112	1174	-5%
SUBARU	8118	5847	39%	1098	753	46%
LAND ROVER	8023	5953	35%	1023	1102	-7%
VW VANS*	7390	3467	113%	1030	642	60%
BOGDAN*****	5021	5264	-5%	527	1149	-54%
INFINITI	3875	2517	54%	349	378	-8%
GREAT WALL	3645	1845	98%	489	373	31%
IZH	3340	4	-	484	0	-
CHERY	3322	6486	-49%	617	886	-30%
GEELY	2796	1138	146%	480	10	4700%
HAIMA	2108	0	-	383	0	-
CADILLAC	1696	649	161%	257	136	89%
MERCEDES-BENZ VANS	1438	1192	21%	249	203	23%
PORSCHE	1420	978	45%	183	157	17%
MINI	1227	605	103%	200	100	100%
SEAT	1037	611	70%	0	36	-
TAGAZ*****	1029	6813	-85%	62	438	-86%
JEEP	1001	295	239%	224	46	387%
BYD*****	911	77	1083%	176	0	-
JAGUAR	659	569	16%	85	87	-2%
ISUZU*	290	199	46%	58	63	-8%
DODGE	130	148	-12%	16	17	-6%
CHRYSLER	40	131	-69%	0	12	-
TOTAL	1685730	1140880	48%	224764	169987	32%

*LCV sales are included into total brand's sales if exist in the product line of the brand (brands marked *); reported separately for some brands. LCV≤3,5t (with several exceptions reaching highest range of 6t). Some updates concerning LCV data may occur.

**CHANCE = cars produced at "ZAZ" CJCS (Zaporizhzhia Automobile Building Plant, Ukraine), from July 2009 distributed in Russia by QUEENGROUP.

***LIFAN distributor in Russia changed in 2010.

****VORTEX = cars produced at "TagAZ" LLC (Taganrog Automobile Plant, Russia).

*****BOGDAN = cars and LCVs of BOGDAN brand produced in Cherkassy, Ukraine by Bogdan corporation (BOGDAN 2110,2111,2310; exported to Russia from April 2010

*****TAGAZ = cars and LCVs of TAGAZ brand produced at "TagAZ" LLC (Taganrog Automobile Plant, Russia).

*****BYD F3 = cars produced at "TagAZ" LLC (Taganrog Automobile Plant, Russia) starting from October 2010, distributed by TAGAZ

*****Sales of the following brands stopped in 2010: Alfa Romeo, Hummer, SAAB

*****From January 2011 data on IVECO is not submitted

*****HAIMA = card produced at the plant of the automotive company Derways in Cherkessk (Karachay-Cherkess Republic from the very end of 2010 and distributed in Russia by Derways

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*****From January 2010 the sales of LADA 2014 of IzhAuto are included into LADA's data.

NEW CAR AND LCV* SALES IN RUSSIA BY GROUPS IN AUGUST 2011

(Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles)

GROUPS	Jan-Aug 2011	Jan-Aug 2010	%	August 2011	August 2010	%
AVTOVAZ - RENAULT – NISSAN*****	578083	421148	37%	74089	59612	24%
AVTOVAZ	392999	319647	23%	50941	45416	12%
RENAULT	99642	57230	74%	11850	6429	84%
NISSAN	81567	41754	95%	10949	7389	48%
INFINITI	3875	2517	54%	349	378	-8%
GM Group	156191	91334	71%	20763	12208	70%
OPEL	42884	20651	108%	6281	4034	56%
CHEVROLET	111611	70034	59%	14225	8038	77%
CADILLAC	1696	649	161%	257	136	89%
VW Group	134754	79826	69%	18438	11828	56%
VOLKSWAGEN cars	66923	32892	103%	10452	5256	99%
VOLKSWAGEN vans	7390	3467	113%	1030	642	60%
AUDI	15800	12579	26%	2010	1479	36%
SEAT**	1037	611	70%	0	36	-
SKODA	43604	30277	44%	4946	4415	12%
KIA	100355	67238	49%	12761	11007	16%
HYUNDAI	98844	53282	86%	12204	7532	62%
TOYOTA Group	84780	53630	58%	11793	9290	27%
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LEXUS	9146	6367	44%	1112	1174	-5%
FORD	71157	51709	38%	8401	6131	37%
DAEWOO	63131	47171	34%	9050	7451	21%
GAZ Group	56270	43506	29%	7860	6883	14%
GAZ PC	7	2248	-100%	0	499	-
GAZ LCV	56263	41258	36%	7860	6384	23%
PSA PEUGEOT CITROEN	46554	31029	50%	6735	5526	22%
PEUGEOT	29335	21407	37%	3973	3755	6%
CITROEN	17219	9622	79%	2762	1771	56%
MITSUBISHI	45890	23719	93%	6007	5020	20%
UAZ	33792	27059	25%	5095	4776	7%
MAZDA	23813	13418	77%	3707	2278	63%
SUZUKI	23388	16807	39%	2812	2379	18%
MERCEDES-BENZ	19662	12418	58%	2853	1906	50%
MERCEDES-BENZ cars	18224	11226	62%	2604	1703	53%
MERCEDES-BENZ vans	1438	1192	21%	249	203	23%
FIAT	19211	13004	48%	2404	2444	-2%
BMW Group	18450	13559	36%	2540	1753	45%
BMW	17223	12954	33%	2340	1653	42%
MINI	1227	605	103%	200	100	100%
CHANCE***	13481	11148	21%	2545	1930	32%
SSANGYONG	12836	7494	71%	2106	1234	71%
HONDA	12707	12686	0%	1526	1104	38%
LIFAN****	11288	4065	178%	1797	910	97%
VOLVO	10053	5851	72%	1445	858	68%
VORTEX***	9187	4032	128%	1928	834	131%
JAGUAR LAND ROVER	8682	6522	33%	1108	1189	-7%
LAND ROVER	8023	5953	35%	1023	1102	-7%
JAGUAR	659	569	16%	85	87	-2%
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PORSCHE	1420	978	45%	183	157	17%
CHRYSLER Group	1171	574	104%	240	75	220%
JEEP	1001	295	239%	224	46	387%
DODGE	130	148	-12%	16	17	-6%

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CHRYSLER	40	131	-69%	0	12	-
TAGAZ***	1029	6813	-85%	62	438	-86%
BYD	911	77	1083%	176	0	-
ISUZU	290	199	46%	58	63	-8%

different from the international classification: brands represented on the Russian market by SOLLERS Group; see also above

SOLLERS Group	66129	47756	38%	9663	8517	13%
FIAT	19211	13004	48%	2404	2444	-2%
ISUZU	290	199	46%	58	63	-8%
SSANGYONG	12836	7494	71%	2106	1234	71%
UAZ	33792	27059	25%	5095	4776	7%

*LCV sales are included into total brands' sales if exist in the product line of the brand; reported separately for some brands. LCV_{≥3,5t} (with several exceptions reaching highest range of 6t). Some updates concerning LCV data may occur.

**SEAT sales in Russia are done through a separate importer, not via Volkswagen Group Rus.

***BOGDAN/CHANCE/HAIMA/TAGAZ/VORTEX: see explanation to the previous table.

****LIFAN distributor in Russia changed in 2010.

*****From September 2010 the sales of AVTOVAZ and RENAULT-NISSAN in Russia are shown as one group

*****Sales of the following brands stopped in 2010: Alfa Romeo, Hummer, SAAB.

*****From January 2010 the sales of LADA 2104 of IzhAuto are included into LADA's data.

25 BEST SOLD MODELS OF CARS IN RUSSIA IN AUGUST 2011

(Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles)

#	MODEL	BRAND	Jan-Aug 2011	Jan-Aug 2010	%	August 2011	August 2010	%
1	Kalina	LADA	97656	61154	60%	12240	9811	25%
2	Priora	LADA	94290	78892	20%	13870	8360	66%
3	2104/2105/2107	LADA	87760	84826	3%	7980	16044	-50%
4	Samara	LADA	74755	67751	10%	11117	8238	35%
5	Solaris	HYUNDAI	56899	0	-	7589	0	-
6	Logan	RENAULT	55985	39389	42%	6301	4078	55%
7	Focus	FORD	49380	38820	27%	5021	4314	16%
8	4x4	LADA	38535	26707	44%	5733	2958	94%
9	Nexia	DAEWOO	36905	27301	35%	5435	4435	23%
10	Rio	KIA	31666	19141	65%	2615	2991	-13%
11	Niva	CHEVROLET	31290	20569	52%	4150	1476	181%
12	Astra (incl. Astra Cabrio)	OPEL	30655	14511	111%	4337	2988	45%
13	Polo	VW	29890	1566	1809%	4372	422	936%
14	Lacetti	CHEVROLET	27831	19865	40%	3774	2787	35%
15	Sandero	RENAULT	26944	9042	198%	3382	1286	163%
16	Matiz	DAEWOO	26226	19870	32%	3615	3016	20%
17	Octavia A5	SKODA	24068	11422	111%	2699	1566	72%
18	Cruze	CHEVROLET	23610	11000	115%	3688	1252	195%
19	Aveo	CHEVROLET	21737	13833	57%	1488	2068	-28%
20	Qashqai	NISSAN	20804	10585	97%	2183	1595	37%
21	Cee'd	KIA	19356	16926	14%	2561	3172	-19%
22	Corolla	TOYOTA	17935	9528	88%	2373	1701	40%
23	New Cerato	KIA	16232	6811	138%	1657	1627	2%
24	RAV 4	TOYOTA	16156	10197	58%	2457	2353	4%
25	Camry	TOYOTA	14812	10677	39%	1869	1117	67%

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