

## SHARING CULTURE & CULTURE OF SHARING

Internal Communications at Total E&P Russie

Irina Dmitrieva Irina Shubina

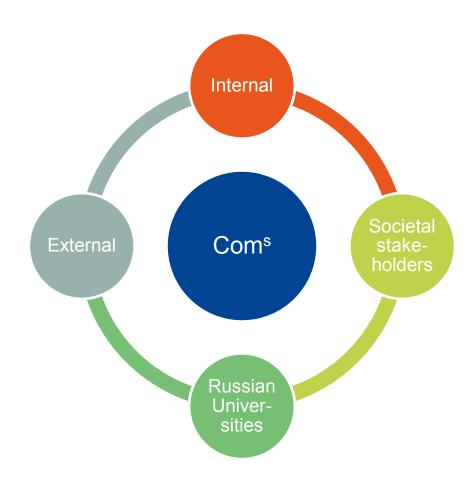
#### INTERNAL COMMUNICATIONS AT TOTAL E&P RUSSIE

- Scope
- Promoting corporate culture: Total Attitude
- Getting people to know each other: Kak Dela?
- Making our employees benefit from corporate educational programs directed outside: Learn&Share
- Internal communications to create synergies between Societal and Social

### COMMUNICATIONS DEPARTMENT AT TOTAL E&P RUSSIE

The activities of Communications Department encompass:

- External Communications (publications, media relations, conferences, external events)
- Internal Communications
- Societal projects and relations with societal stakeholders
- Cooperation with Russian universities



### SCOPE OF INTERNAL COMMUNICATIONS AT TOTAL E&P RUSSIE

- Local deployment of corporate campaigns designed by Total Group (Total Attitude, Total Survey, World Safety Day, Diversity...)
- Design and implementation of subsidiary-level campaigns (Safety Culture, Learn & Share...)
- Production of company's Intranet pages (News, Internal information...)
- Production of internal newspaper Kak Dela?
- Assistance to projects initiated by our employees (volunteering, fundraising, sports, culture...)
- Organization of staff meetings and events for staff (Sainte Barbe, celebrations...)
- Assistance to other Departments in communication matters



# TOTAL ATTITUDE. IT'S UP TO US TO MAKE THE DIFFERENCE!



#### "TOTAL ATTITUDE", WHAT DOES IT MEAN?



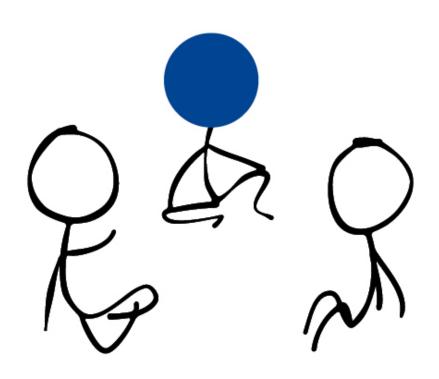
- 4 cornerstone behaviors are our hallmark, both internally and externally.
  - Listening
  - Mutual support
  - Cross-functionality
  - Boldness
- We apply these behaviors and share our best practices:
  - at every level
  - in every project

Total Attitude. It's up to us to make the difference!



#### **TOTAL ATTITUDE: LISTENING**

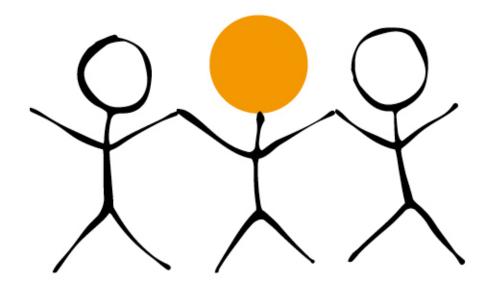




"Listening is fundamental.
You can't be competitive
if you're incapable of listening
to others."

#### **TOTAL ATTITUDE: MUTUAL SUPPORT**



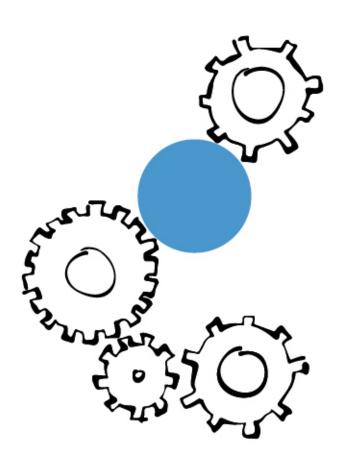


"Mutual support has to be there every day.

It's team spirit, even more necessary
because our businesses are difficult and
often criticized. It is something that is
expected in terms of acceptability,
both internally and externally."

#### **TOTAL ATTITUDE: CROSS-FUNCTIONALITY**

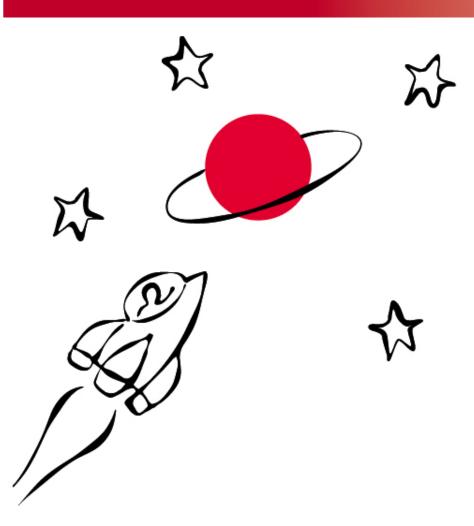




"Cross-functionality means keeping in mind that our projects are multi-dimensional by applying the full range of our competencies and breaking away from our natural tendency to work separately."

#### **TOTAL ATTITUDE: BOLDNESS**



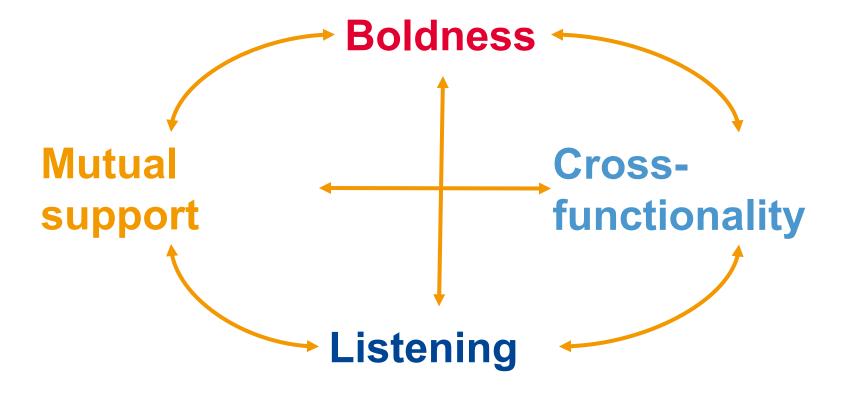


"Boldness means daring to propose, invent and act without taking unconsidered risks. It's understanding that you can do anything if you are well prepared. So boldness is not rashness, it's knowing how to do innovative things that are good for the Group."

### **TOTAL ATTITUDE:**FOUR CORNERSTONE BEHAVIORS THAT WORK TOGETHER



 Our cornerstone behaviors work together, guaranteeing their strength.



#### **GETTING PEOPLE TO KNOW EACH OTHER:**

KAK DELA?





This is a veritable in-house project – our authors are our employees. We never use professional outsource writers.

**GETTING PEOPLE TO KNOW EACH OTHER:** 

KAK DELA?

#### **Rubrics**

- Editorial
- Asset News
- HR News
- HSE News
- Persona
- Conferences
- People
- Events
- Out and about
- Newborn / Just married





### **GETTING PEOPLE TO KNOW EACH OTHER:** *KAK DELA?*

#### Evolution of the project:

- New rubrics
- Bilingual (English / Russian)
- Switching from A3 to A4
- Design updated with key recognizable features maintained
- Technical tasks (including proofreading and, to some extent, editing) progressively outsourced while writing remains internal



#### UNIQUE EDUCATIONAL INITIATIVE BY TOTAL

"Knowledge is the only resource that increases when shared"

- TPA is a non-profit association supported by Total (established in July 2001)
- The goal of TPA is to build bridges between the oil industry & major universities / engineering schools by delegating professors or experts who deliver technical or business-related conferences.
- They cover a comprehensive range of technical & non-technical subjects in the area of competence of a large international group such as Total.

**260** professors - active or retired employees of Total

over **100 000** students involved

Every year:

430 weeks
of lectures in French
287 weeks
in English

in **190** schools and universities in **53** countries

- TPA lectures for Total employees to know more about Total innovation worldwide
- Lectures by professors of the partner Universities to extend knowledge in oil & gas domain
- Presentations of the subsidiary's departments and of the other (non-EP)
   Russian affiliates of Total to understand what other departments / other branches are doing
- Induction seminar for newcomers & lunch with General Director for diversified groups of staff – to know each other better
- Total Group Days to cultivate Group values



TPA lectures for Total employees - to know more about Total innovation worldwide





Department presentations - to understand what other departments are doing Presentations by other branches - to understand the global Total structure & activities



#### Lectures given by professors and experts from partner Universities

These lectures are primarily destined to those who are not petroleum engineers but would like to know more about industry they are working in.





Total Group Days: Safety Day, Health Day, Diversity Day...











Induction seminars for new employees are a mix of presentations and interactive games.

The session is followed by "Get to know each other lunch" where everybody has a chance to meet the General Director and their colleagues in an informal atmosphere.



### INTERNAL COMMUNICATIONS TO CREATE SYNERGIES BETWEEN SOCIETAL AND SOCIAL - VOLUNTEERING

Publications in *Kak Dela?* inform about volunteer/fundraising projects initiated by our employees and help to promote the values of solidarity and mutual assistance.





### INTERNAL COMMUNICATIONS TO CREATE SYNERGIES BETWEEN SOCIETAL AND SOCIAL - CONTESTS

- Whenever our societal projects involve children's art and writing contests, we organise the same contests for the children of our staff.
- It serves two purposes: (1) raise the awareness of our societal activities and the CSR matters in general, and (2) make TEPR staff benefit of the opportunities we provide to our external stakeholders
- Employees are invited to serve in the contest jury along with professional teachers and artists

# CHILDREN'S ART AND WRITING CONTEST «MY FAVORITE FRENCH BOOK» FOR RUSSIAN SPEAKERS / «MY FAVORITE RUSSIAN BOOK» FOR NON-RUSSIAN SPEAKERS

The contest was a part of a larger societal project "Days of French Books and French Culture in Naryan-Mar" (2012)

- For pupils of the school №2, Naryan-Mar 2 nominations (essays in Russian and art)
- For the children of TEPR staff and pupils of the French Lycee in Moscow – 3 nominations (essays in Russian, essays in French/English, art)







#### DISCLAIMER AND COPYRIGHT RESERVATION

The TOTAL GROUP is defined as TOTAL S.A. and its affiliates and shall include the party making the presentation.

#### Disclaimer

This presentation may include forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 with respect to the financial condition, results of operations, business, strategy and plans of Total that are subject to risk factors and uncertainties caused by changes in, without limitation, technological development and innovation, supply sources, legal framework, market conditions, political or economic events.

Total does not assume any obligation to update publicly any forward-looking statement, whether as a result of new information, future events or otherwise. Further information on factors which could affect the company's financial results is provided in documents filed by the Group with the French *Autorité des Marchés Financiers* and the US Securities and Exchange Commission.

Accordingly, no reliance may be placed on the accuracy or correctness of any such statements.

#### Copyright

All rights are reserved and all material in this presentation may not be reproduced without the express written permission of the Total Group.