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Press-release

06 July 2021

New cars sales increased by 36,9% in the first half of the year and by 28,7% in June 2021

In the 1st half of 2021, sales of new cars and light commercial vehicles in Russia **increased by 36,9 %** compared to the same period in 2020 or **by 234 790** sold units, and amounted to **870 749** cars, according to the AEB Automobile Manufacturers Committee (AEB AMC).

Among them:

LCVs – 50 936 pcs. or 5,8%

SUVs – 399 822 pcs. or 45,9%

Pick-ups – 4 223 pcs. or 0,5%

BEV (Battery Electric vehicles) – 552 pcs.

In June 2021, sales of new cars and light commercial vehicles in Russia increased by **28,7%** compared to **June 2020** or by 35 186 sold units, and amounted to **157 808** cars, according to the AEB Automobile Manufacturers Committee (AEB AMC).

Dr. Thomas Staertzel, Chairman of the **AEB Automobile Manufacturers Committee** commented:

“In June 2021 157 808 PCs and LCVs were sold*, which is 28,7% more than in June 2020 and also +9,8% as compared to June 2019. In the first half year 2021, 870 749 cars** were sold – an increase of 36,9% vs the same period of the previous year and 5,1% versus 2019. As earlier stated, the market shows better dynamics than expected. Postponement of the disposal fee increase supported the market and helped slowing cars prices increase. The COVID-19 situation is worsening, but we hope that we manage to escape a complete lockdown. Despite of the difficulties with the semi-conductors supply and metal prices increase, we believe to prevent a drop down in 2021 sales and we will see corrections in the months to come.

The Committee has a positive outlook of this year market development and, as announced, updates its annual sales forecast: in 2021, 1756 k passenger cars and light commercial vehicles will be sold which is 9,8% higher than previous year. This means, we have corrected our forecast from 2,1% to 9,8% increase”.

**Monthly data does not include sales results of BMW and Mercedes-Benz brands.*

*** Semi-annual sales data include sales results of BMW and Mercedes-Benz brands.*

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Attachments:

1. New car/LCV sales in Russia by brands for June 2021/2020 and January-June 2021/2020
2. New car/LCV sales in Russia by groups for June 2021/2020 and January-June 2021/2020
3. 25 best sold models of cars in Russia for June 2021/2020 and January-June 2021/2020

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**NEW CAR AND LCV SALES IN RUSSIA BY BRANDS FOR JUNE 2021/2020**

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.

Note: The ranking is based on monthly results

BRAND	June		
	2021	2020	%
Avtovaz (Lada)	40 096	28 020	43%
Hyundai*	19 204	13 373	44%
KIA	18 801	17 007	11%
Renault*	13 265	10 704	24%
VW	10 220	7 553	35%
Škoda	10 063	7 282	38%
Toyota*	7 541	7 364	2%
GAZ LCV*	4 637	3 760	23%
Nissan	4 100	4 267	-4%
Haval	3 509	1 444	143%
Chery	2 955	659	348%
UAZ*	2 816	2 770	2%
Mitsubishi	2 756	1 671	65%
Mazda	2 340	2 642	-11%
Geely	2 069	1 042	99%
Ford LCV*	1 770	1 088	63%
Audi	1 687	956	76%
Lexus	1 457	2 023	-28%
Suzuki	1 021	604	69%
Volvo	1 005	562	79%
Peugeot*	906	300	202%
Subaru	660	294	124%
Citroën*	590	232	154%
Porsche	564	469	20%
Land Rover	522	340	54%
VW NFZ*	461	354	30%
Changan	400	535	-25%
FAW	392	236	66%
Genesis	301	127	137%
Cheryexeed	300	0	-
Opel*	256	24	967%
Infiniti	231	104	122%
Cadillac	196	103	90%
Jeep	175	118	48%
FIAT*	111	113	-2%
Honda	98	221	-56%

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GAC	74	0	-
Isuzu*	70	71	-1%
Lifan	66	92	-28%
Jaguar	50	84	-40%
Iveco*	47	32	47%
Chevrolet	12	37	-68%
Brilliance	6	11	-45%
Zotye	5	10	-50%
Foton*	2	5	-60%
Chrysler	1	0	-
Ford*	0	13	-
DFM	0	85	-
Hyundai LCV*	0	33	-
Avtovaz (NIVA)	-	2 228	-
Datsun	-	1 560	-
Total	157 808	122 622	28,7%

LCV sales are included into total brand's sales if exist in the product line of the brand (marked with*); reported separately for some brands. LCV<3,5t (with several exceptions reaching highest range of 6t). Some updates concerning LCV data may occur.

NEW CAR AND LCV SALES IN RUSSIA BY BRANDS FOR 1HY (JANUARY-JUNE) 2021/2020

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.

BRAND	January-June/1HY		
	2021	2020	%
Avtovaz (Lada)	200 219	132 596	51%
KIA	108 344	81 219	33%
Hyundai*	91 070	63 852	43%
Renault*	70 068	51 535	36%
Škoda	52 791	34 217	54%
VW	50 761	38 061	33%
Toyota*	46 655	41 646	12%
Nissan	25 335	25 745	-2%
Mercedes-Benz	23 807	16 246	47%
GAZ LCV*	23 802	19 848	20%
BMW	23 383	17 110	37%
Haval	16 235	6 663	144%
Chery	15 235	2 887	428%
Mazda	15 096	11 878	27%
UAZ*	13 176	12 284	7%
Mitsubishi	12 072	11 608	4%

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Lexus	10 505	8 537	23%
Geely	9 371	4 499	108%
Audi	9 039	6 152	47%
Ford LCV*	8 305	4 432	87%
Suzuki	4 849	3 183	52%
Volvo	4 615	2 517	83%
Peugeot	4 128	1 572	163%
Subaru	3 466	2 248	54%
Porsche	3 463	2 338	48%
Land Rover	3 358	2 802	20%
VW NFZ*	3 188	2 302	38%
Changan	2 418	2 234	8%
Citroën*	2 330	1 209	93%
MINI	1 583	1 104	43%
FAW	1 457	713	104%
Genesis	1 335	670	99%
Cheryexeed	1 220	0	-
Infiniti	1 168	663	76%
Cadillac	1 159	515	125%
Opel*	870	59	1375%
Mercedes-Benz Vans*	855	693	23%
Jeep	845	653	29%
Honda	708	723	-2%
FIAT*	591	486	22%
Lifan	434	638	-32%
Isuzu*	332	406	-18%
GAC	317	0	-
Iveco*	260	137	90%
Jaguar	223	444	-50%
Chevrolet	150	264	-43%
Brilliance	85	65	31%
Zotye	36	111	-68%
Foton*	31	26	19%
Hyundai LCV*	2	91	-98%
Chrysler	2	12	-83%
Ford*	1	79	-99%
smart	1	49	-98%
DFM	0	449	-
Avtovaz (NIVA)	-	8 027	-
Datsun	-	7 462	-
Total	870 749	635 959	36,9%

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NEW CAR AND LCV SALES IN RUSSIA BY GROUPS FOR JUNE 2021/2020

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.

Note: The ranking is based on monthly results

Brand/ Group	June					
	% Share			Volume		
	2021	2020	YOY	2021	2020	%
AVTOVAZ-RENAULT-NISSAN-MITSUBISHI	38,3	39,6	-1,3	60 448	48 554	24,5%
AVTOVAZ (LADA)	25,4	22,9	2,5	40 096	28 020	43,1%
AVTOVAZ (NIVA)	-	1,8	-	-	2 228	-
RENAULT	8,4	8,7	-0,3	13 265	10 704	23,9%
NISSAN	2,6	3,5	-0,9	4 100	4 267	-3,9%
INFINITI	0,1	0,1	0,0	231	104	122,1%
DATSUN	-	1,3	-	-	1 560	-
MITSUBISHI	1,7	1,4	0,3	2 756	1 671	64,9%
VW Group	14,2	13,2	1,0	22 431	16 145	38,9%
VOLKSWAGEN cars	6,5	6,2	0,3	10 220	7 553	35,3%
ŠKODA	6,4	5,9	0,5	10 063	7 282	38,2%
AUDI	1,1	0,8	0,3	1 687	956	76,5%
VOLKSWAGEN vans	0,3	0,3	0,0	461	354	30,2%
HYUNDAI Group	12,4	11,0	1,4	19 505	13 500	44,5%
HYUNDAI	12,2	10,9	1,3	19 204	13 373	43,6%
GENESIS	0,2	0,1	0,1	301	127	137,0%
KIA	11,9	13,9	-2,0	18 801	17 007	10,5%
TOYOTA Group	5,7	7,7	-2,0	8 998	9 387	-4,1%
TOYOTA	4,8	6,0	-1,2	7 541	7 364	2,4%
LEXUS	0,9	1,6	-0,7	1 457	2 023	-28,0%
GAZ LCV	2,9	3,1	-0,2	4 637	3 760	23,3%
HAVAL	2,2	1,2	1,0	3 509	1 444	143,0%
CHERY Group	2,1	0,5	1,6	3 255	659	393,9%
CHERY	1,9	0,5	1,4	2 955	659	348,4%
Cheryxeed	6,5	0,0	6,5	300	0	-
UAZ	1,8	2,3	-0,5	2 816	2 770	1,7%
MAZDA	1,5	2,2	-0,7	2 340	2 642	-11,4%
GEELY	1,3	0,8	0,5	2 069	1 042	98,6%
STELLANTIS	1,3	0,6	0,7	2 039	787	159,1%
PEUGEOT	0,6	0,2	0,4	906	300	202,0%
CITROËN	0,4	0,2	0,2	590	232	154,3%
OPEL	0,2	0,0	0,2	256	24	966,7%
FIAT	0,1	0,1	0,0	111	113	-1,8%
CHRYSLER	0,0	0,0	0,0	1	0	-
JEEP	0,1	0,1	0,0	175	118	48,3%
FORD LCV	1,1	0,9	0,2	1 770	1 088	62,7%
SUZUKI	0,6	0,5	0,1	1 021	604	69,0%
VOLVO	0,6	0,5	0,1	1 005	562	78,8%
SUBARU	0,4	0,2	0,2	660	294	124,5%
JAGUAR LAND ROVER	0,4	0,3	0,1	572	424	34,9%
LAND ROVER	0,3	0,3	0,0	522	340	53,5%
JAGUAR	0,0	0,1	-0,1	50	84	-40,5%

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PORSCHE	0,4	0,4	0,0	564	469	20,3%
CHANGAN	0,3	0,4	-0,1	400	535	-25,2%
FAW	0,2	0,2	0,0	392	236	66,1%
GM Group	0,1	0,1	0,0	208	140	48,6%
CHEVROLET	0,0	0,0	0,0	12	37	-67,6%
CADILLAC	0,1	0,1	0,0	196	103	90,3%
HONDA	0,1	0,2	-0,1	98	221	-55,7%
GAC	0,0	0,0	0,0	74	0	-
ISUZU	0,0	0,1	-0,1	70	71	-1,4%
LIFAN	0,0	0,1	-0,1	66	92	-28,3%
IVECO	0,0	0,0	0,0	47	32	46,9%
BRILLIANCE	0,0	0,0	0,0	6	11	-45,5%
ZOTYE	0,0	0,0	0,0	5	10	-50,0%
FOTON	0,0	0,0	0,0	2	5	-60,0%
HYUNDAI LCV	0,0	0,0	0,0	0	33	-
DFM	0,0	0,1	-0,1	0	85	-
FORD	0,0	0,0	0,0	0	13	-
Total	100,0	100,0		157 808	122 622	28,7%

Different from the international classification: brands represented on the Russian market by SOLLERS Group; see also above

SOLLERS Group	2,9	3,1	-0,2	4 586	3 858	18,9%
Ford LCV	1,1	0,9	0,2	1 770	1 088	62,7%
UAZ	1,8	2,3	-0,5	2 816	2 770	1,7%

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Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.

Brand / Group	January - June/1HY					
	% Share			Volume		
	2021	2020	YOY	2021	2020	%
AVTOVAZ-RENAULT-NISSAN-MITSUBISHI	35,5	37,4	-1,9	308 862	237 636	30,0%
AVTOVAZ (LADA)	23,0	20,8	2,2	200 219	132 596	51,0%
AVTOVAZ (NIVA)	-	1,3	-	-	8 027	-
RENAULT	8,0	8,1	-0,1	70 068	51 535	36,0%
NISSAN	2,9	4,0	-1,1	25 335	25 745	-1,6%
INFINITI	0,1	0,1	0,0	1 168	663	76,2%
DATSUN	-	1,2	-	-	7 462	-
MITSUBISHI	1,4	1,8	-0,4	12 072	11 608	4,0%
VW Group	13,3	12,7	0,6	115 779	80 732	43,4%
ŠKODA	6,1	5,4	0,7	52 791	34 217	54,3%
VOLKSWAGEN cars	5,8	6,0	-0,2	50 761	38 061	33,4%
AUDI	1,0	1,0	0,0	9 039	6 152	46,9%
VOLKSWAGEN vans	0,4	0,4	0,0	3 188	2 302	38,5%
KIA	12,4	12,8	-0,4	108 344	81 219	33,4%
HYUNDAI Group	10,6	10,1	0,5	92 405	64 522	43,2%
HYUNDAI	10,5	10,0	0,5	91 070	63 852	42,6%
GENESIS	0,2	0,1	0,1	1 335	670	99,3%
TOYOTA Group	6,6	7,9	-1,3	57 160	50 183	13,9%
TOYOTA	5,4	6,5	-1,1	46 655	41 646	12,0%
LEXUS	1,2	1,3	-0,1	10 505	8 537	23,1%
BMW Group	2,9	2,9	0,0	24 966	18 214	37,1%
BMW	2,7	2,7	0,0	23 383	17 110	36,7%
MINI	0,2	0,2	0,0	1 583	1 104	43,4%
MERCEDES-BENZ	2,8	2,7	0,1	24 663	16 988	45,2%
MERCEDES-BENZ cars	2,7	2,6	0,1	23 807	16 246	46,5%
MERCEDES-BENZ vans	0,1	0,1	0,0	855	693	23,4%
smart	0,0	0,0	0,0	1	49	-98,0%
GAZ LCV	2,7	3,1	-0,4	23 802	19 848	19,9%
CHERY Group	1,9	0,5	1,4	16 455	2 887	470,0%
CHERY	1,7	0,5	1,2	15 235	2 887	427,7%
CHERYEXEED	0,1	0,0	0,1	1 220	0	-
HAVAL	1,9	1,0	0,9	16 235	6 663	143,7%
MAZDA	1,7	1,9	-0,2	15 096	11 878	27,1%
UAZ	1,5	1,9	-0,4	13 176	12 284	7,3%
GEELY	1,1	0,7	0,4	9 371	4 499	108,3%
STELLANTIS	1,0	0,6	0,4	8 766	3 991	119,6%
PEUGEOT	0,5	0,2	0,3	4 128	1 572	162,6%
CITROËN	0,3	0,2	0,1	2 330	1 209	92,7%
OPEL	0,1	0,0	0,1	870	59	1374,6%
FIAT	0,1	0,1	0,0	591	486	21,6%
CHRYSLER	0,0	0,0	0,0	2	12	-83,3%
JEEP	0,1	0,1	0,0	845	653	29,4%
FORD LCV	1,0	0,7	0,3	8 305	4 432	87,4%
SUZUKI	0,6	0,5	0,1	4 849	3 183	52,3%

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VOLVO	0,5	0,4	0,1	4 615	2 517	83,4%
JAGUAR LAND ROVER	0,4	0,5	-0,1	3 581	3 246	10,3%
LAND ROVER	0,4	0,4	0,0	3 358	2 802	19,8%
JAGUAR	0,0	0,1	-0,1	223	444	-49,8%
SUBARU	0,4	0,4	0,0	3 466	2 248	54,2%
PORSCHE	0,4	0,4	0,0	3 463	2 338	48,1%
CHANGAN	0,3	0,4	-0,1	2 418	2 234	8,2%
FAW	0,2	0,1	0,1	1 457	713	104,3%
GM Group	0,2	0,1	0,1	1 309	779	68,0%
CHEVROLET	0,0	0,0	0,0	150	264	-43,2%
CADILLAC	0,1	0,1	0,0	1 159	515	125,0%
HONDA	0,1	0,1	0,0	708	723	-2,1%
LIFAN	0,0	0,1	-0,1	434	638	-32,0%
ISUZU	0,0	0,1	-0,1	332	406	-18,2%
GAC	0,0	0,0	0,0	317	0	-
IVECO	0,0	0,0	0,0	260	137	89,8%
BRILLIANCE	0,0	0,0	0,0	85	65	30,8%
ZOTYE	0,0	0,0	0,0	36	111	-67,6%
FOTON	0,0	0,0	0,0	31	26	19,2%
HYUNDAI LCV	0,0	0,0	0,0	2	91	-97,8%
FORD	0,0	0,0	0,0	1	79	-98,7%
DFM	0,0	0,1	-0,1	0	449	-
Total	100,0	100,0		870 749	635 959	36,9%

Different from the international classification: brands represented on the Russian market by SOLLERS Group; see also above

SOLLERS Group	2,5	2,6	-0,1	21 481	16 716	28,5%
Ford LCV	1,0	0,7	0,3	8 305	4 432	87,4%
UAZ	1,5	1,9	-0,4	13 176	12 284	7,3%

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25 BEST SOLD MODELS OF CARS IN RUSSIA FOR JUNE 2021/2020 AND JANUARY – JUNE 2021/2020

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.

Note: The ranking is based on monthly results

#	MODEL	BRAND	June		
			2021	2020	YoY
1	Granta	Lada	14 133	11 478	2 655
2	Vesta	Lada	11 932	8 442	3 490
3	Creta	Hyundai	7 315	6 417	898
4	Solaris	Hyundai	7 206	3 811	3 395
5	Rio	KIA	6 434	7 873	-1 439
6	Polo	VW	6 080	4 991	1 089
7	Niva	Lada	5 399	4 232	1 167
8	Rapid PA II	Škoda	4 922	1 533	3 389
9	Duster	Renault	4 875	2 557	2 318
10	Largus VP	Lada	3 982	3 376	606
11	Tiguan	VW	3 563	2 152	1 411
12	K5	KIA	3 343	-	-
13	Camry	Toyota	3 294	2 084	1 210
14	XRAY	Lada	2 698	1 772	926
15	RAV 4	Toyota	2 662	2 635	27
16	Logan	Renault	2 548	2 208	340
17	Karoq	Škoda	2 426	1 737	689
18	Santa Fe	Hyundai	2 213	876	1 337
19	Seltos	KIA	2 100	1 415	685
20	Sandero	Renault	2 068	2 466	-398
21	Sportage	KIA	1 971	2 104	-133
22	Arkana	Renault	1 889	1 609	280
23	Kodiaq	Škoda	1 856	1 497	359
24	Kaptur	Renault	1 757	1 804	-47
25	Largus VU	Lada	1 700	817	883

#	MODEL	BRAND	January – June /1HY		
			2021	2020	YoY
1	Granta	Lada	71208	49922	21 286
2	Vesta	Lada	57031	42615	14 416
3	Rio	KIA	44750	36164	8 586
4	Creta	Hyundai	38800	29554	9 246
5	Solaris	Hyundai	33541	18444	15 097
6	Niva	Lada	30 108	19 439	10 669
7	Polo	VW	28527	21341	7 186
8	Rapid PA II	Škoda	23309	1760	21 549
9	Largus VP	Lada	21053	15527	5 526
10	Duster	Renault	19715	12086	7 629
11	RAV 4	Toyota	19103	16057	3 046
12	Tiguan	VW	18938	13448	5 490
13	Logan	Renault	16826	12170	4 656
14	K5	KIA	15276	-	-
15	Camry	Toyota	14916	11366	3 550
16	Sportage	KIA	14422	10872	3 550
17	XRAY	Lada	13882	8651	5 231
18	Sandero	Renault	13565	10927	2 638
19	Karoq	Škoda	11347	4973	6 374
20	Kodiaq	Škoda	11251	8728	2 523
21	Kaptur	Renault	10147	8537	1 610
22	Qashqai	Nissan	9654	10281	-627
23	Seltos	KIA	9613	4010	5 603
24	CX-5	Mazda	9610	8849	761
25	Arkana	Renault	9354	7236	2 118

Note:

Monthly AEB data does not include sales figures from BMW and Mercedes-Benz Rus, following BMW Group and Mercedes-Benz AG decisions to change the frequency of their sales data publication from a monthly to a quarterly basis.

The 1HY market results tables contain data on all brands, including BMW, MINI Mercedes-Benz, smart, Mercedes-Benz Vans brands.