

**ASSOCIATION
OF EUROPEAN BUSINESSES
IN THE RUSSIAN FEDERATION**

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**АССОЦИАЦИЯ
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PRESS RELEASE

Sales of foreign cars and light commercial brands in Russia continue to grow*

- Sales of global automotive brands* in Russia increased by 40% in the first 9 months of 2008 and by 22% in September 2008
- Among the top 5 bestselling models so far, three are locally produced

The first nine months of 2008 saw sales of foreign* brands increase by **40%** compared with the same period in 2007, or by 459,392 units according to the Automobile Manufacturers Committee of the AEB.

Growth for **September 2008** amounted to **22%** or 32,137 units as compared with the same period of 2007.

Among the top **5 bestselling models** of foreign* brands so far this year, **three** are produced in Russia.

Attachments:

1. Sales of foreign* brands in Russia in September / 9 months 2008/2007
2. 25 best sold foreign* models in Russia in September / 9 months 2008/2007

* including local production

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SALES OF FOREIGN BRANDS IN RUSSIA IN SEPTEMBER / 9 MONTHS 2008/2007

(data submitted by the AEB Automobile Manufacturers Committee; incl. local production and LCVs; incl. several Chinese brands*)

Brands	ytd 08	ytd 07	%	Sept 08	Sept 07	%
Chevrolet (incl GM-AVTOVAZ JV)	175798	131653	34%	16353	16689	-2%
Hyundai	159392	95685	67%	16110	15208	6%
Toyota	145388	110484	32%	18233	10981	66%
Ford	141414	120413	17%	12600	14555	-13%
Nissan	118800	81832	45%	14372	9395	53%
Mitsubishi	89462	69917	28%	10085	13362	-25%
Renault	83940	71351	18%	8400	8763	-4%
Daewoo	80069	66941	20%	8795	7644	15%
Opel	78051	45027	73%	7758	5207	49%
Kia	73103	56636	29%	6924	7754	-11%
Honda	60440	23842	154%	9946	4072	144%
Mazda	60125	33182	81%	7646	4430	73%
Skoda	36898	19444	90%	4038	2423	67%
Volkswagen	35929	21859	64%	5359	2898	85%
Peugeot	34866	18104	93%	4810	2508	92%
Suzuki	30103	20409	47%	2985	2398	24%
Fiat	22808	10837	110%	3378	239	1313%
Subaru	16408	11027	49%	1894	1171	62%
Volvo	16074	14258	13%	1561	2393	-35%
Land Rover	16045	8388	91%	2049	1081	90%
BMW	14009	10633	32%	1736	1360	28%
Chery	13675	27670	-51%	1032	2804	-63%
Audi	13220	11608	14%	1577	1529	3%
Mercedes-Benz	12702	11702	9%	1604	1545	4%
Ssang Yong	12067	7994	51%	2209	535	313%
Lexus	11793	10355	14%	1408	976	44%
Citroen	8536	8491	1%	1032	1019	1%
Volkswagen Commercial Vehicles	7652	4205	82%	1022	656	56%
Great Wall	7251	4017	81%	490	514	-5%
Infiniti	5373	3789	42%	706	560	26%
BYD	4401	1446	204%	381	294	30%
Dodge	3910	1900	106%	486	238	104%
Lifan	3433	-	-	407	-	-
Jeep	2419	1518	59%	240	155	55%
Mercedes-Benz Vans	2214	1877	18%	278	199	40%
IKCO	1751	3717	-53%	173	458	-62%
Seat	1742	50	-	263	30	-
Porsche	1720	1677	3%	131	150	-13%
FAW commercial	1488	1792	-17%	83	239	-65%
Cadillac	1386	1080	28%	143	153	-7%
Jaguar	1321	793	67%	196	129	52%
Chrysler	1233	980	26%	106	76	39%
Saab	1014	551	84%	133	59	125%
MINI	708	518	37%	77	62	24%
Hummer	516	494	4%	56	76	-26%
Hafei	512	1605	-68%	0	260	-100%
Brilliance	379	-	-	79	-	-
Alfa Romeo	253	697	-64%	32	39	-18%
Isuzu	49	-	-	47	-	-
Total	1611840	1152448	40%	179423	147286	22%

* including local production

** Reproduction of the data must be done with reference to the source.

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25 BEST SOLD FOREIGN MODELS IN RUSSIA IN SEPTEMBER / 9 MONTHS 2008/2007

(data submitted by the AEB Automobile Manufacturers Committee; incl. local production and LCVs; incl. several Chinese brands*)

#	Model	ytd 08	ytd 07	%	Sept 08	Sept 07	%
1	Ford Focus (without C-Max for 2008)	68110	67549	1%	6240	8028	-22%
2	Chevrolet Lacetti	61863	29643	109%	4743	4159	14%
3	Renault Logan	58547	47993	22%	4728	5575	-15%
4	Hyundai Accent	57409	33280	73%	4254	5881	-28%
5	Mitsubishi Lancer X	48319	11074	336%	4891	4318	13%
6	Toyota Corolla	47260	32193	47%	7063	2733	158%
7	Daewoo Nexia	41598	35241	18%	5333	3774	41%
8	Daewoo Matiz	38471	31700	21%	3462	3870	-11%
9	Ford Fusion	37173	27669	34%	2935	3011	-3%
10	Chevrolet Niva (GM-AVTOVAZ JV)	36609	33555	9%	3851	4244	-9%
11	Chevrolet Lanos	35483	41898	-15%	2998	4582	-35%
13	Mazda3	33026	19229	72%	3929	2695	46%
12	Opel Astra (with Opel Astra Cabrio)	32724	19632	67%	3269	1841	78%
14	Hyundai Getz	31297	17211	82%	3067	3343	-8%
15	Kia Spectra	29187	23121	26%	2234	2447	-9%
16	Nissan Qashqai	25132	11755	114%	3236	1364	137%
18	Honda Civic	24866	8007	211%	4117	1573	162%
17	Opel Corsa	24223	11869	104%	2564	1560	64%
19	Chevrolet Aveo	24047	14373	67%	3450	2796	23%
20	Skoda Octavia	21775	11151	95%	2086	1487	40%
21	Toyota Camry	21640	20144	7%	2626	2446	7%
23	Honda CR-V	20522	5484	274%	2594	883	194%
22	Kia cee'd	20478	6747	204%	2258	2561	-12%
24	Nissan Almera	19713	22109	-11%	1921	1938	-1%
25	Nissan X-Trail	19624	4537	333%	1941	1935	0%

* including local production

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*** September / ytd 2008 not including Ford C-Max; September / ytd 2007 including Ford Focus C-Max.

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