



**OPEN EVENT
LANGUAGE:
RUS/ENG**

AEB Finance and Investments Committee's conference

**May 23, 2024
14:00 – 20:00**

M&A DEALS IN RUSSIA IN 2024: NEW TRENDS IN NEW REALITIES?

AEB Conference Center
(Butyrsky Val St. 68/70
b.1, office 13)

PROGRAM

13:30 – 14:00 REGISTRATION AND WELCOME COFFEE

14:00 – 14:10 OPENING REMARKS

Tadzio SCHILLING, CEO, AEB

Andrey ZHARSKIY, AEB Finance and Investments Committee Chair, Partner,
ALRUD Law Firm

14:10 – 14:50 PLENARY SESSION. REGULATORY ISSUES OF M&A TRANSACTIONS WITH PARTICIPATION OF FOREIGN COMPANIES

Moderator: **Tadzio SCHILLING**, CEO, AEB

Speakers:

Vasily OSMAKOV, First Deputy Minister of Industry and Trade of the Russian Federation *

Andrey TSYGANOV, Deputy Head of the FAS Russia *
Representative of the Ministry of Finance of the Russian Federation *

Topics for discussion:

- Approval of share transactions by the Government Commission: the regulator's perspective
- Issues of dividend payments and approvals of financial transactions
- Law on strategic investments: practice of application

DISCUSSION. Q&A SESSION

14:50 – 15:40 SESSION 1. M&A MARKET AND DEALS – RESULTS AND TRENDS FOR 2024

Moderator: **Andrey ZHARSKIY**, AEB Finance and Investments Committee Chair, Partner,
ALRUD Law Firm

Speakers:

Julia ZAGORNOVA, Partner, Mergers & Acquisitions Leader, Consulting, Technology and Transactions, B1

Sergey AIRAPETOV, Partner, Aspring Capital

Topics for discussion:

- Overview of the M&A market in Russia (with a focus on transactions with foreign participation), key trends, prospects and forecasts in the new realities
- Pricing of M&A transactions: approaches and trends
- M&A transaction structures – new conditions, risks

DISCUSSION. Q&A SESSION

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15:40 – 16:00 SESSION 2. KEY ISSUES IN M&A DEALS: LEGAL, REGULATORY, FINANCIAL ASPECTS

Moderator: **Sergey KAPUSTIN**, Senior Associate, Melling, Voitishkin & Partners

Speakers:

Alexey BEREZIN, Head of M&A Legal Support, Cherkizovo Group

Pavel MELNIKOV, Partner, Kesarev

Topics for discussion:

- Key legal risks of M&A deals: a selling foreign shareholder's perspective
- Approvals for share transactions; approval issues in other jurisdictions (EU, US)
- Currency control issues in transactions and intra-group debt restructuring

DISCUSSION. Q&A SESSION

17:00 – 17:10 COFFEE-BREAK

17:10 – 18:10 SESSION 3. NEW CHALLENGES FOR FOREIGN SHAREHOLDERS AND MANAGEMENT OF FOREIGN COMPANIES

Moderator: **Georgy KOVALENKO**, Partner, Head of B1 Legal in Russia

Speakers:

German ZAKHAROV, Partner, ALRUD Law Firm

Sergey KROKHALEV, Partner, Melling, Voitishkin & Partners

Topics for discussion:

- Strategies for foreign companies: what to do next?
- Preservation of foreign shareholders' assets: how to minimize risks
- Management liability of Russian companies: what not to do
- Issues of liquidation of companies and branches: practical aspects

DISCUSSION. Q&A SESSION

18:10 – 18:15 CLOSING REMARKS

Andrey Zharskiy, AEB Finance and Investments Committee Chair, Partner, ALRUD Law Firm

18:15 – 20:00 RECEPTION & NETWORKING

Working language: **Russian and English.** Translation will be provided upon request

Contact persons: **Registration: Polina Skorovarova**, Events Coordinator,
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Program: Anna Tsiulina, AEB Committee Coordinator, anna.tsiulina@aebrus.ru

** invited*

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B1 NEW CHALLENGES
NEW SOLUTIONS

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