

## ➤ Grundfos Production Internationally

- 12 Manufacturing companies
- 8 Sales companies with manufacturing activity
- 11 Non-Grundfos brand companies

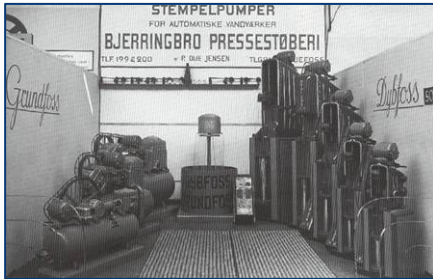
# The Evolution



## At home in Bjerringbro

The company is founded with 6 employees and 200 m<sup>2</sup> of production space

1945



## Globalisation

Globalisation starts with exhibition in Sweden

Today the company has 71 companies in 41 countries

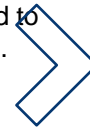
1953

1989



## Certificates

Grundfos awarded ISO 14001 certification. One of many certificates presented to Grundfos.



## EFQM Excellence Award Winner

Grundfos in Denmark

2006

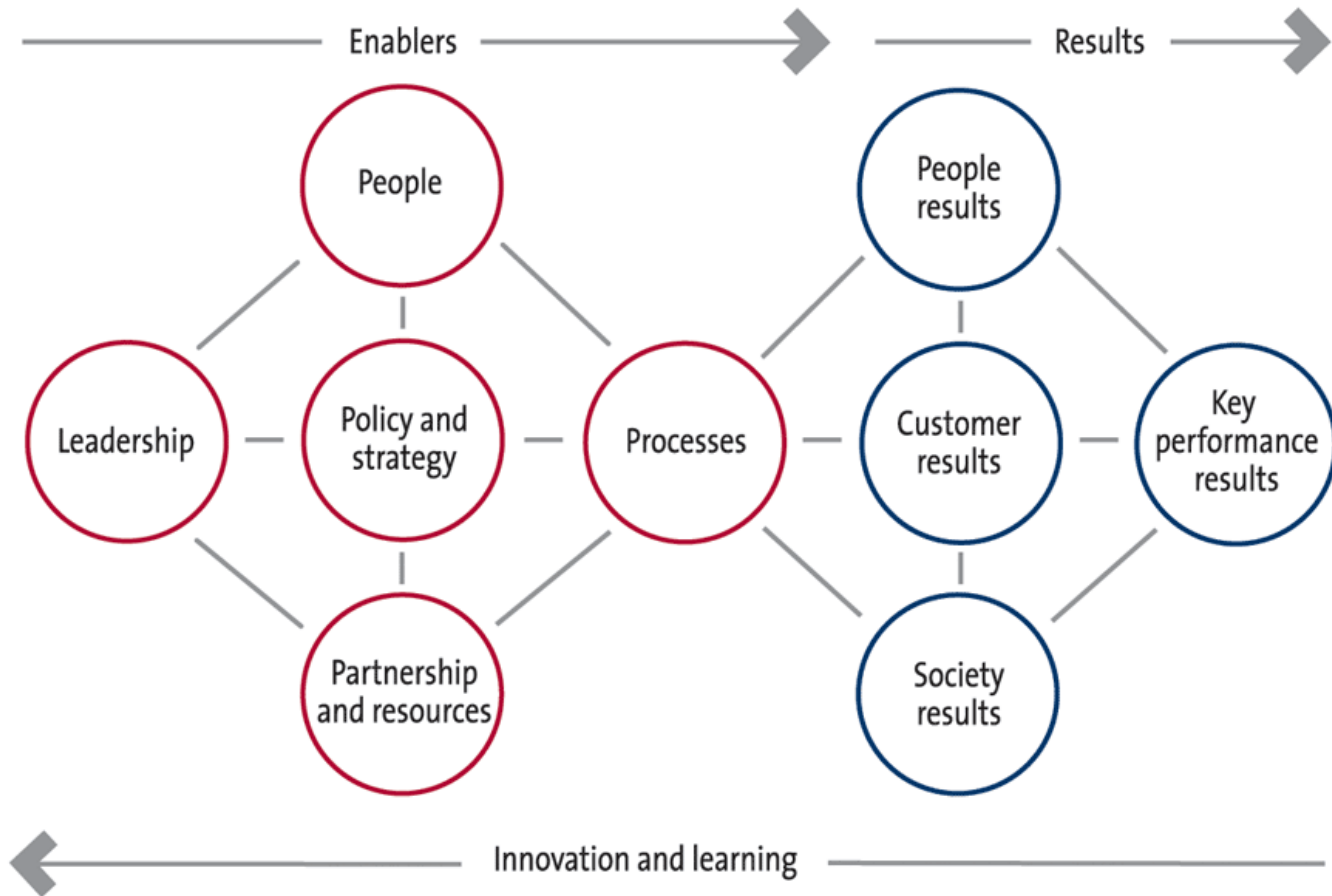


## Grundfos HQ 2006

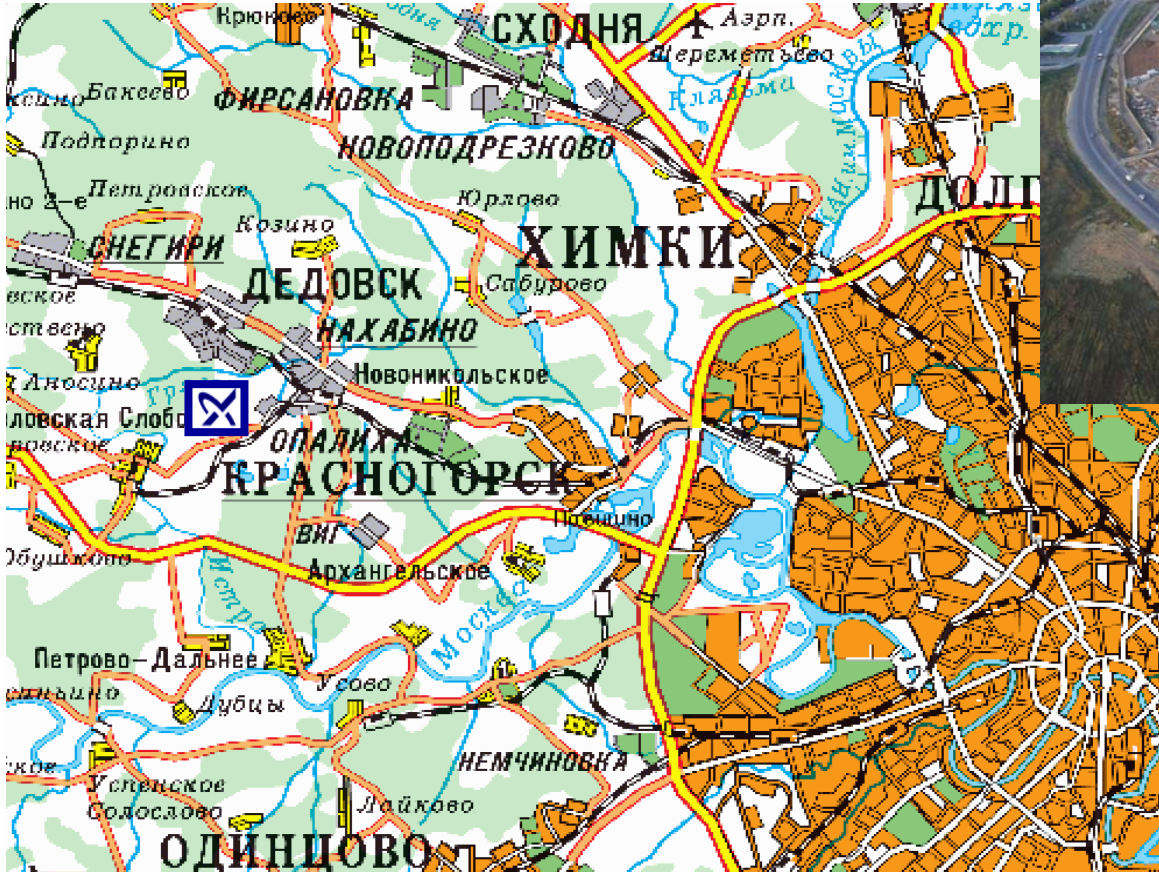
Over 330,000 m<sup>2</sup> production worldwide  
Close to 17,000 employees December 2008



## ➤ Business Excellence - Total Quality



# Grundfos Istra



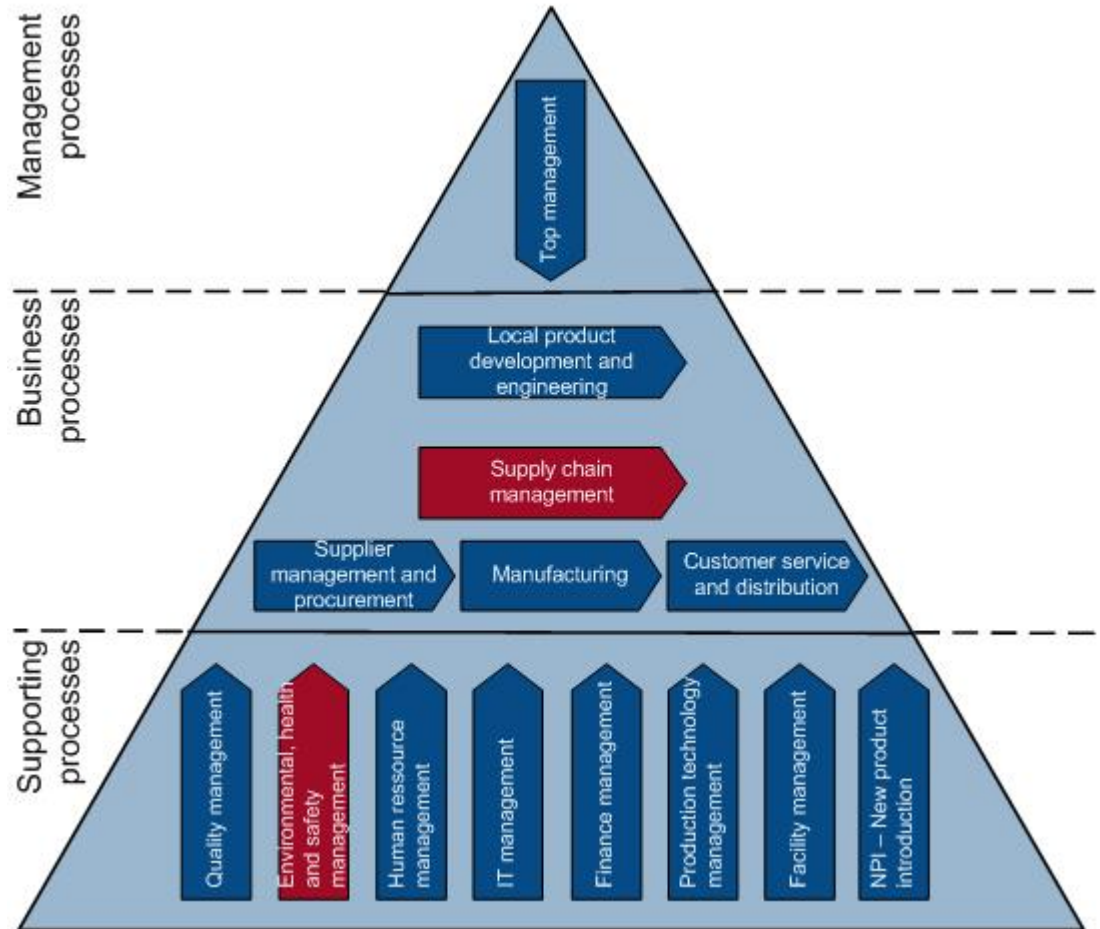
**Grundfos Istra:**  
Pumps and pumps systems.  
Distribution .  
165 employees.  
ISO9001 certificated  
ISO1400 planned 2009  
OHSAS 18000 planned 2010



# Grundfos Istra Integrated Management System IMS:

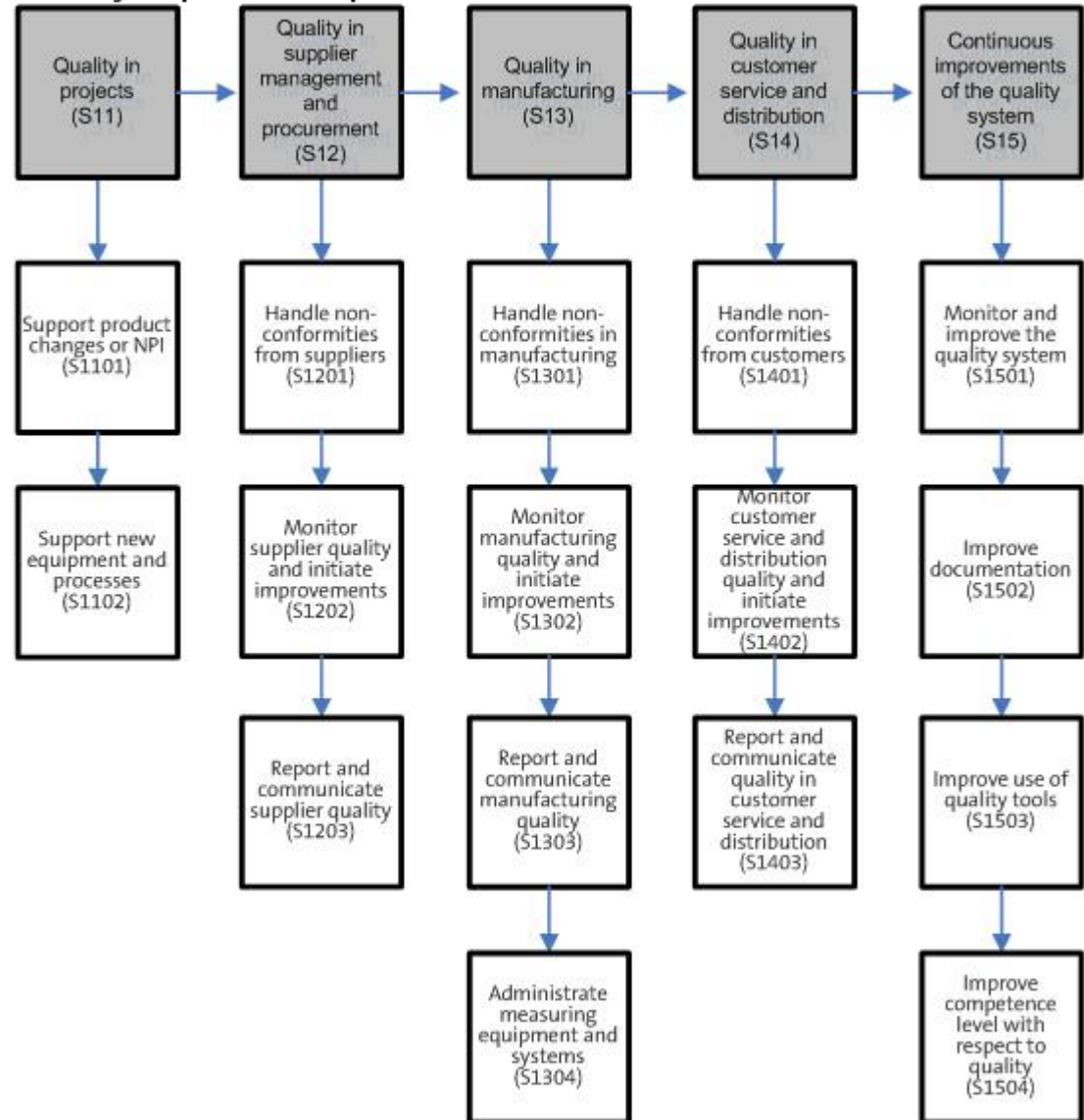
ISO9001: January 2007  
IMS: May 2008

ISO14000: 2009  
OHSAS18000: 2010



# Quality Process

## Mandatory sub-processes and process elements:



# Good and bad experiences:

## GOOD

- First company to move to IMS in Grundfos.
- Use IMS to update users about ISO9001.
- SUPER system to handle all documents.
- Easy to use, if you know you're your role.
- Overview of processes in Grundfos.
- Knowledge about what we need to do.
- One set of forms in Grundfos.
- Use Group Audit as a tool.
- Can include Local documents and laws.
- All can view all.
- Use as training material

## BAD

- Why change now?
- Too much a'like. Needs to be able to reject processes locally.
- Will it help on delays from internal suppliers?
- It does not work for local documents!
- Speed of Insite.
- We will like to keep our Notes Databases for instructions.
- This is my job why write it down?
- Certification bodies auditors do not understand Integrated Management system in International Companies.