



Association
of European
Businesses

OPEN EVENT

Language: **ENGLISH and RUSSIAN**

March 24th, 2017

09:00 – 13:00

AEB Conference Centre

Ul. Krasnoproletarskaya
16, bld.3, entrance 8, floor
4, office 8, Moscow

AEB Open Event organized by the Energy Efficiency Committee

ENERGY EFFICIENCY SPEED DATING

The Energy Efficiency Speed Dating event is offering you 10 min individual face to face meeting with the following energy efficient solutions' providers:

Ariston Thermo

Today Ariston Thermo is the world leader in the production of water heaters and heating equipment.

Ariston Thermo Group offers a full range of products, systems and services under Ariston, Elco, Chaffoteaux, Atag Heating and Racold brands. Our key focus is energy efficiency. Ariston's technological solutions are based on renewable sources of energy (solar collectors and heat pumps). Ariston is also actively working on improving the efficiency of traditional products (such as boilers and water heaters), invests in new projects and develops a variety of applications and services. Ariston Thermo Group is always striving for the optimal combination of comfort, efficiency and environmental protection.

In the Russian market, the company is present since 1995. In 2005, Ariston Thermo Group opened the production facility for Electric storage water heaters in Vsevolozhsk, Leningrad Region. Today it is one of the most modern in the Group.

BSH Hausgeräte GmbH

BSH Group as leading home appliance manufacturer in Europe has focus on development and production of super-efficient products to decrease electricity and water consumption. With BSH brands Bosch, Siemens, Neff consumers enjoy high value products of high performance and low life cycle costs. BSH products achieve outstanding energy saving results by using modern technologies such as heat pump tumble dryers, dish washers with Zeolite™ Drying system, Compressor Technology™ vacuum cleaners, EcoSilence Drive™ washing machines, Low Frost refrigerators and Flexinduction hobs.

ECOTEAM

ECOTEAM works in the field of legal EHS (Environment, Health, and Safety) and legal energy efficiency consulting. We provide legal support of planning and ongoing activities in compliance with Russian EHS and energy efficiency legislation.

ESYLUX GmbH

For many years ESYLUX company implements energy efficient solutions for the automation of lighting systems in buildings. We produce more than 100 articles of presence and motion detectors. Also we have a full-range of KNX building automation system. For the lighting system in a building we can save around 70-80% of the annual cost for electricity. Human Centric Light is the new and prospective development direction of the company. Our solutions are implemented in office projects, warehouses and industrial facilities, hotels, parkings and data centers.

FENICE RUS

Fenice Rus is one of the first energy service companies in Russia. Founded in 2009, right after the Federal Law on energy efficiency No. 261 was adopted, the company holds top position in the national ranking of energy service companies.

Fenice Rus offers energy and environmental services for industrial and public clients: energy efficiency, distributed generation, wastewater disposal and treatment. The company has a number of large-scale projects on implementing energy efficient technologies in Russia.

In September 2016, Fenice Rus has become part of Dalkia, the leading provider of energy services to public sector and industry in France, subsidiary of EDF Group.

Legrand Group

The Legrand group is the global specialist in electrical and digital building infrastructures, with more than half of its activity in the commercial and industrial fields. In response to major market trends and developments, the Legrand group is continuing to strengthen its position in digital infrastructure solutions, energy efficiency solutions.

Within a context of increasing globalization, in which projects are more and more complex, the support of a knowledgeable and reliable partner is essential: it is the real key to success. Choosing Legrand gives you the assurance of global expertise thanks to innovative applications and a huge range of products enabling you to build solutions then configure systems which incorporate the latest technological advances.

The Legrand group has been investing in Russia for more than 20 years, and is answering the needs of the Russian market via 20 commercial offices, one central warehouse in Chekhov, 2 production entities in Ulyanovsk and a network of more than 50 active distributors.

Energy efficiency is now an essential part of every Legrand project. It has become a major factor of its development. As the global specialist in electrical and digital building infrastructures, Legrand is offering a comprehensive set of solutions to improve control of electricity, to reduce consumption of electricity and to contribute to the supply of high quality of energy.

Every "energy efficiency" offer is easy to identify, carrying a specific symbol on all the Group's trademarks. To make it easier for customers to choose, the Legrand Group has undertaken to indicate the benefits of its energy efficiency solutions using 3 indicators: the financial savings, the payback period and greenhouse gas emissions avoided. This is thus also sustainable communication: going straight to the essentials to assist with selecting, specifying and then installing energy efficiency solutions.

ROCKWOOL Russia Group

ROCKWOOL Russia Group is a part of ROCKWOOL Group – the world's leading producer of stone wool, a material that improves the quality of life for millions of people.

ROCKWOOL products are used for thermal and sound insulation, as well as fire protection and are applied in all types of building construction, for shipbuilding and industrial equipment. ROCKWOOL also offers consultations concerning energy efficiency improvement, supplies system solutions for

insulation of facades and roofs, for fire protection, panels for facade decoration, acoustic ceilings, sound insulation barriers for protection from traffic noise and antivibration panels for railroads, artificial soil for growing vegetables and fruit.

ROCKWOOL was founded in 1909, the head office is located in Denmark. ROCKWOOL has 28 factories in Europe, North America and Asia. Number of employees exceeds 11 000 specialists. Group sales in 2015 totaled around 2 bln euro. ROCKWOOL factories in Russia are situated in the town of Balashikha, Moscow region, in the town of Vyborg, Leningrad region, in the town of Troitsk, Chelyabinsk region, and in the special economic zone «Alabuga», the Republic of Tatarstan.

ROCKWOOL Russia Group is the leading company on the Russian insulation market, an active investor and socially responsible employer. ROCKWOOL factory in «Alabuga» has been repeatedly marked out by Tatarstan administration and relevant committees for achieving remarkable results in social efficiency and regional economic development.

ROCKWOOL insulation is one of the few industrial products, which has positive environment impact, contributes to solving the problem of global climate change. Using less fuel for buildings exploitation brings considerable reduction of greenhouse gases emission to the atmosphere. ROCKWOOL insulation sold only this year will allow preventing emission of over 4 bln tones of CO₂ during a period of its service. Investments in hot pipes insulation can be returned in less than twenty-four hours – return exceeds expended energy by more than 30 000 times.

Saint Gobain

Saint-Gobain is an international industrial Group founded in 1665 in France. The Group operates in 67 countries and employs more than 170,000 persons. vNet sales in 2015 amounted to 39.6 billion euro.

Backed by its experience and its capacity to continuously innovate, Saint-Gobain, the world leader in habitat, designs, manufactures and distributes materials and solutions which are key ingredients in the wellbeing of each of us and the future of all. They can be found everywhere in our living places and our daily life: in buildings, transportation, infrastructure and in many industrial applications. They provide comfort, performance and safety while addressing the challenges of sustainable construction, resource efficiency and climate change.

Saint-Gobain Group started its operations in CIS in the early 1990s. Saint-Gobain CIS employs more than 1,800 people. The company is represented here by 2 sectors: Innovative Materials (high-performance materials and flat glass) and Construction Products (insulation ISOVER, ISOTEC, ISOROC, plaster and plasterboard products GYPROC, mortars WEBER, acoustic ceilings and panels ECOPHON, pipes and waste water drainage systems PAM). The company has 8 production facilities in the region. Since 2012, Saint-Gobain has been actively developing the R&D area in Russia: in November 2013, the company opened its innovative training center Saint-Gobain Academy, unique both in terms of its educational concept and in terms of the center renovation approach and late October 2015 - its first WEBER Research and Development Center in Russia.

Total investments of Saint-Gobain Group to the Russian economy exceed 400 million euro.

SSI SCHÄFER Group

The SSI SCHÄFER Group is the world's leading provider of modular warehousing and logistics solutions.

SSI SCHÄFER designs, develops and manufactures systems for warehouses, industrial plants, workshops and offices. Its portfolio includes manual and automated solutions for warehousing, conveying, picking and sorting, plus technologies for waste management and recycling. In addition, SSI SCHÄFER is now a leading provider of modular, regularly updated software for in-house material flows. Its IT team, with a headcount in excess of 900, develops high-performance applications, and provides customers with in-depth advice on the intelligent combination of software with intralogistics equipment. SSI SCHÄFER's broad IT offering, including its own WAMAS® and SAP products, delivers seamless support for all warehouse and material flow management processes. Solutions from SSI SCHÄFER improve the productivity and efficiency of customer organisations – not least through the

highly precise monitoring, visualisation and analysis of operational metrics for proactive intralogistics management.

Schneider Electric

Schneider Electric, the global specialist in energy management and automation, operates in over 100 countries with around 160,000 employees worldwide (as of December 2015).

Schneider Electric's expertise in energy management is built on the integration of Power technologies, enabling efficient distribution of electricity from points of generation to points of consumption, with Automation technologies.

Subsequently, these Power and Automation offers are combined with IT technologies, to offer comprehensive solutions driving both energy efficiency and operational efficiency in the Group's key markets: buildings, industries, data centres and infrastructures.

Schneider Electric is active in Russia for more than 30 years operating with 35 branches, 6 Plants, 3 logistic Centers and One R&D Center covering all Russia.

Siemens Building Technologies

We make stay in building comfortable and secure. We help owners to keep up to 30% of energy.

Solutions for building automation:

- Heating automation
- AHU automation
- Room automation
- Dispatching

Building security:

- Fire detection
- Fire extinguishing
- CCTV
- Access control
- Security

We give to engineers, specifiers and other technical specialists training, technical support and help with projects design.