

Raiffeisen Russia Online Conference

Prime corporate banking: market trends, case studies and digital banking product landscape.

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Conference Agenda

	Topic	Speakers
Intro	Conference Opening	
	Greetings and conference overview	Peter Lennkh , Member of the Board, Corporate Banking, RBI
	Welcome speech from moderators with the highlights on Raiffeisen Russia activities	Mikhail Khadzhabekyan , Head of Corporate Banking Products Maria Maevskaya , International Companies Managing Director
Session 1	Russian Market Overview	
1.1	Russian Economic Landscape: Zoom In Zoom Out	Stanislav Murashev , Chief Economist for Russia Gunter Deuber , RBI Chief Economist and Global Head of Research
1.2	Impact of geopolitics on Russia's economy. Sanctions overview	Christopher Weafer , CEO Macro Advisory
	Q&A	
Session 2	Digital Technological Solutions for Liquidity Management	
2.1	Factoring as an instrument to improve international company's working capital management	Andrey Zakharov , Head of Factoring
2.2	Capital Markets digital products: FX and liquidity management in the era of low interest rates	Ilya Dulin , Head of Treasury Sales Anton Kenyaykin , Head of Capital Market Sales
2.3	The Faster Payment System (FPS): advanced, technological and cost saving solution for your business (case of IKEA).	Georgy Konnov , Head of E-Commerce in CIB Olga Childinova , Head of Cash Management Sales Sergey Ivanov , Country Treasury Manager (IKEA)
2.4	Blockchain technology: trusted payments automation for modern supply chain	Marina Efimenko , Head of Blockchain Solution
	Q&A	
Session 3	Conducting Business in Russia	
3.1	An expat's view on how to build a successful business in Russia	Mathias Bruck , Executive VP for International Companies Johan Vanderplaetse , CEO Schneider Electric
Session 4	Simple, Seamless Cooperation with Raiffeisenbank	
4.1	Central and harmonized account opening service in RBI Group – now digitally supported	Nina Fieber , RBI Expert Corporate Business Development
4.2	Treasury management in real time	Anton Krasnenkov , Head of Digital channels in CIB Aleksandar Pajic , CFO Mercedes-Benz Rus Svetlana Prilipko , Treasury Teamlead Mercedes-Benz Rus
4.3	Cross-Border Pooling: effective intragroup payments with automated currency control	Mikhail Levin , Cash Pooling Product Manager Elena Voznesenskaya , Head of Currency Control
	Q&A	
	Closing Remarks by Moderators	