



## Press-release

04 February 2022

### January 2022 market decrease is -3,7%

In **January 2022** sales of new cars and light commercial vehicles in Russia decreased **by 3,7 %** compared with **January 2021** or by 3 551 sold units, and amounted to **91 662 cars**, according to the AEB Automobile Manufacturers Committee (AEB AMC).

**Dr. Thomas Staertzel**, Chairman of the **AEB Automobile Manufacturers Committee** commented:

“Traditionally, January is a month of low new car sales volume. The trend of a slight market decrease continues in 2022 as expected: 91 662 new vehicles and LCVs were sold in the first month 2022 which is 3,7% less than a year before.

LCVs also decreased, but with -15% even significantly due to low business during New Year season.

After the return of the 15% import tax duty for BEVs we start witnessing increase of their prices for end customers.

As forecasted, we do not expect any fast market recovery this year, but still hope that the trend will change in its second half.”

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#### Attachments:

1. New car/LCV sales in Russia by brands for January 2022/2021
2. New car/LCV sales in Russia by groups for January 2022/2021
3. 25 best sold models of cars in Russia for January 2022/2021
4. 10 best sold models of lcv cars in Russia for January 2022/2021

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## NEW CAR AND LCV SALES IN RUSSIA BY BRANDS FOR JANUARY 2022/2021

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.

Note: The ranking is based on monthly results

BRAND	January		
	2022	2021	%
Avtovaz (Lada)	18 045	21 857	-17%
Kia	12 321	15 051	-18%
Hyundai*	11 356	10 949	4%
Renault*	7 938	8 534	-7%
Toyota*	6 126	5 333	15%
VW	4 317	5 653	-24%
Nissan	4 254	3 272	30%
Škoda	3 840	6 036	-36%
Haval	3 169	1 567	102%
Chery	2 820	1 914	47%
GAZ LCV*	2 660	2 102	27%
Mitsubishi	2 054	937	119%
Mazda	1 906	2 153	-11%
Geely	1 863	555	236%
UAZ*	1 325	1 305	2%
Ford LCV*	1 005	909	11%
Cheryxeed	806	81	895%
Audi	694	1 085	-36%
Lexus	563	1 428	-61%
Changan	495	263	88%
Peugeot*	408	392	4%
Porsche	398	412	-3%
VW NFZ*	398	513	-22%
Land Rover	347	448	-23%
Subaru	332	404	-18%
Suzuki	331	410	-19%
Volvo	272	444	-39%
Citroën*	237	213	11%
Infiniti	217	104	109%
FAW	159	96	66%
Genesis	152	57	167%
Opel	137	56	145%
Jeep	99	107	-7%
DFM	95	0	-
Honda	87	82	6%
GAC	81	27	200%
Chevrolet	63	17	271%
Great Wall	59	-	-
Fiat*	52	76	-32%

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Cadillac	50	131	-62%
Isuzu*	48	43	12%
Jaguar	37	43	-14%
Iveco*	21	40	-48%
Hino	19	-	-
Lifan	4	83	-95%
Brilliance	1	13	-92%
Foton*	1	8	-88%
Ford*	0	1	-
Zotye	0	9	-
Chrysler <sup>1</sup>	-	0	-
Hyundai LCV*	-	0	-
<b>Total</b>	<b>91 662</b>	<b>95 213</b>	<b>-3,7%</b>

LCV sales are included into total brand's sales if exist in the product line of the brand (marked with\*); reported separately for some brands. LCV<3,5t (with several exceptions reaching highest range of 6t).

1. Due to the termination of supplies and sales of Chrysler and smart on the Russian market, the last cars of these brands were sold in 2021.

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## NEW CAR AND LCV SALES IN RUSSIA BY GROUPS FOR JANUARY 2022/2021

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.

Note: The ranking is based on monthly results

Brand/ Group	January					
	% Share			Volume		
	2022	2021	YOY	2022	2021	%
AVTOVAZ-RENAULT-NISSAN-MITSUBISHI	35,5	36,4	-0,9	32 508	34 704	-6,3%
AVTOVAZ (LADA)	19,7	23,0	-3,3	18 045	21 857	-17,4%
RENAULT	8,7	9,0	-0,3	7 938	8 534	-7,0%
NISSAN	4,6	3,4	1,2	4 254	3 272	30,0%
INFINITI	0,2	0,1	0,1	217	104	108,7%
MITSUBISHI	2,2	1,0	1,2	2 054	937	119,2%
KIA	13,4	15,8	-2,4	12 321	15 051	-18,1%
HYUNDAI Group	12,6	11,6	1,0	11 508	11 006	4,6%
HYUNDAI	12,4	11,5	0,9	11 356	10 949	3,7%
GENESIS	0,2	0,1	0,1	152	57	166,7%
VW Group	10,1	14,0	-3,9	9 249	13 287	-30,4%
ŠKODA	4,2	6,3	-2,1	3 840	6 036	-36,4%
VOLKSWAGEN cars	4,7	5,9	-1,2	4 317	5 653	-23,6%
AUDI	0,8	1,1	-0,3	694	1 085	-36,0%
VOLKSWAGEN vans	0,4	0,5	-0,1	398	513	-22,4%
TOYOTA Group	7,3	7,1	0,2	6 689	6 761	-1,1%
TOYOTA	6,7	5,6	1,1	6 126	5 333	14,9%
LEXUS	0,6	1,5	-0,9	563	1 428	-60,6%
CHERY Group	4,0	2,1	1,9	3 626	1 995	81,8%
CHERY	3,1	2,0	1,1	2 820	1 914	47,3%
CHERYEXEED	0,9	-	-	806	81	895,1%
GWM Group <sup>1</sup>	3,5	1,6	1,9	3 228	1 567	106,0%
HAVAL	3,5	1,6	1,9	3 169	1 567	102,2%
Great Wall	0,1	-	-	59	-	-
GAZ LCV	2,9	2,2	0,7	2 660	2 102	26,5%
SOLLERS Group	2,5	2,3	0,2	2 330	2 214	5,2%
FORD LCV	1,1	1,0	0,1	1 005	909	10,6%
UAZ	1,4	1,4	0,0	1 325	1 305	1,5%
MAZDA	2,1	2,3	-0,2	1 906	2 153	-11,5%
GEELY	2,0	0,6	1,4	1 863	555	235,7%
STELLANTIS	1,0	0,9	0,1	933	844	10,5%
PEUGEOT	0,4	0,4	0,0	408	392	4,1%
CITROËN	0,3	0,2	0,1	237	213	11,3%
OPEL	0,1	0,1	0,0	137	56	144,6%
FIAT	0,1	0,1	0,0	52	76	-31,6%
CHRYSLER <sup>2</sup>	-	0,0	-	-	0	-
JEEP	0,1	0,1	0,0	99	107	-7,5%
CHANGAN	0,5	0,3	0,2	495	263	88,2%
PORSCHE	0,4	0,4	0,0	398	412	-3,4%
JAGUAR LAND ROVER	0,4	0,5	-0,1	384	491	-21,8%
LAND ROVER	0,4	0,5	-0,1	347	448	-22,5%
JAGUAR	0,0	0,0	-0,1	37	43	-14,0%
SUBARU	0,4	0,4	0,0	332	404	-17,8%

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SUZUKI	0,4	0,4	0,0	331	410	-19,3%
VOLVO	0,3	0,5	-0,2	272	444	-38,7%
FAW	0,2	0,1	0,1	159	96	65,6%
GM Group	0,1	0,2	-0,1	113	148	-23,6%
CHEVROLET	0,1	0,0	0,1	63	17	270,6%
CADILLAC	0,1	0,1	0,0	50	131	-61,8%
DFM	-	0,0	-	95	0	-
HONDA	0,1	0,1	0,0	87	82	6,1%
GAC	0,1	-	-	81	27	200,0%
ISUZU	0,1	0,0	0,1	48	43	11,6%
IVECO	0,0	0,0	0,0	21	40	-47,5%
HINO	0,0	-	-	19	-	-
LIFAN	0,0	0,1	-0,1	4	83	-95,2%
BRILLIANCE	0,0	0,0	0,0	1	13	-92,3%
FOTON	0,0	0,0	0,0	1	8	-87,5%
ZOTYE	0,0	0,0	0,0	0	9	-
HYUNDAI LCV	-	0,0	-	-	0	-
FORD	0,0	0,0	0,0	0	1	-
<b>Total</b>	<b>100,0</b>	<b>100,0</b>		<b>91 662</b>	<b>95 213</b>	<b>-3,7%</b>

1. Since January 2022 Haval and Great Wall brands are represented by the GWM Group.
2. Due to the termination of supplies and sales of Chrysler and smart on the Russian market, the last cars of these brands were sold in 2021.

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## 25 BEST SOLD MODELS OF CARS IN RUSSIA FOR JANUARY 2022/2021

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.

Note: The ranking is based on monthly results

#	MODEL	BRAND	January		
			2022	2021	YoY
1	Rio	Kia	6 206	7 763	-1 557
2	Vesta	Lada	5 953	6 347	-394
3	Granta	Lada	5 526	7 720	-2 194
4	Solaris	Hyundai	4 898	3 481	1 417
5	Creta	Hyundai	4 153	5 701	-1 548
6	Duster	Renault	3 021	2 888	133
7	RAV 4	Toyota	2 762	2 321	441
8	Niva	Lada	2 555	2 809	-254
9	Largus VP	Lada	2 237	2 379	-142
10	Polo	VW	2 161	3 256	-1 095
11	Qashqai	Nissan	1 874	1 359	515
12	Seltos	Kia	1 754	1 503	251
13	Camry	Toyota	1 746	1 338	408
14	X-Trail	Nissan	1 618	1 101	517
15	Logan	Renault	1 592	1 735	-143
16	Rapid PA II	Skoda	1 505	2 314	-809
17	CX-5	Mazda	1 456	1 572	-116
18	Jolion	Haval	1 410	-	-
19	Tiguan	VW	1 238	1 955	-717
20	Outlander	Mitsubishi	1 155	598	557
21	Tiggo 7 PRO	Chery	1 139	849	290
22	Sandero	Renault	1 127	1 938	-811
23	Kaptur	Renault	1 102	1 158	-56
24	Arkana	Renault	1 062	774	288
25	XRAY	Lada	1 042	1 587	-545

## 10 BEST SOLD MODELS OF LCV IN RUSSIA FOR JANUARY 2022

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.

Note: The ranking is based on monthly results

#	MODEL	BRAND	January		
			2022	2021	YoY
1	Gazelle	GAZ LCV	2 170	1 832	338
2	Transit	Ford LCV	1 005	909	96
3	Largus VU	Lada	631	910	-279
4	Classic Commercial	UAZ	498	633	-135
5	Sobol	GAZ LCV	490	270	220
6	Transporter/Caravelle	VW NFZ	212	279	-67
7	Profi	UAZ	158	139	19
8	Traveller	Peugeot	132	133	-1
9	Caddy	VW NFZ	96	44	52
10	Granta VU	Lada	77	92	-15

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