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## PRESS RELEASE

*Cumulative sales of foreign\* cars and light commercial brands in Russia from the beginning of the year continue to grow although November for the first time in the last 4 years of reporting showed a negative result. This is an indication of toughening market conditions across all segments.*

- Sales of global automotive brands\* in Russia increased by 31% in the first 11 months of 2008 and decreased by 15% in November 2008
- Among the top 5 bestselling models so far, three are locally produced

**The first eleven months of 2008** saw sales of foreign\* brands increase by **31%** compared with the same period in 2007, or by 448,092 units according to the Automobile Manufacturers Committee of the AEB.

Decrease for **November 2008** amounted to **15%** or 23,857 less sold units as compared with the same period of 2007.

Among the top **5 bestselling models** of foreign\* brands so far this year, **three** are produced in Russia.

Attached as well is the recently introduced report with sales by brand categorized by group.

### Attachments:

1. Sales of foreign\* brands in Russia in November / 11 months 2008/2007
2. Sales of foreign\* brands in Russia by groups in November / 11 months 2008/2007
3. 25 best sold foreign\* models in Russia in November / 11 months 2008/2007

\* including local production

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## SALES OF FOREIGN\* BRANDS IN RUSSIA IN NOVEMBER / 11 MONTHS 2008/2007

(data submitted by the AEB Automobile Manufacturers Committee; incl. local production and LCVs; incl. several Chinese brands\*)

Brands	ytd 08	ytd 07	%	Nov 08	Nov 07	%
CHEVROLET	215480	169234	27%	16192	18195	-11%
HYUNDAI	183013	130166	41%	11516	17992	-36%
TOYOTA	176232	132597	33%	13271	10813	23%
FORD	169008	154738	9%	14039	17854	-21%
NISSAN	134677	103805	30%	7218	10536	-31%
MITSUBISHI	104525	90424	16%	5514	11307	-51%
RENAULT	99784	90310	10%	7137	10451	-32%
DAEWOO	92160	83504	10%	4381	8681	-50%
OPEL	91462	57799	58%	5895	6870	-14%
KIA	83734	71093	18%	5251	7397	-29%
HONDA	78024	33415	133%	8075	4837	67%
MAZDA	69711	43203	61%	3917	5263	-26%
SKODA	45752	24824	84%	4284	2575	66%
VOLKSWAGEN	45242	28621	58%	4210	3335	26%
PEUGEOT	43918	22689	94%	4054	2110	92%
SUZUKI	35555	25286	41%	2231	2426	-8%
FIAT	29701	13409	122%	3300	1648	100%
SUBARU	19937	13823	44%	1419	1404	1%
VOLVO	18534	17816	4%	1219	2013	-39%
LAND ROVER	18360	11155	65%	921	1400	-34%
BMW	16833	12839	31%	1170	1006	16%
SSANGYONG	16209	9748	66%	3184	790	303%
AUDI	15805	13986	13%	1382	1120	23%
MERCEDES-BENZ	15529	13985	11%	1212	1002	21%
CHERY	15180	33952	-55%	538	2792	-81%
LEXUS	13410	12286	9%	540	879	-39%
CITROEN	10709	10354	3%	1078	884	22%
VOLKSWAGEN commercial vehicles	9301	5433	71%	630	521	21%
GREAT WALL	7951	5428	46%	312	793	-61%
INFINITI	6970	4928	41%	719	609	18%
BYD	4922	2200	124%	245	388	-37%
LIFAN	4273	0	-	400	0	-
DODGE	4225	2389	77%	125	163	-23%
JEEP	2673	1778	50%	91	114	-20%
MERCEDES-BENZ vans	2667	2310	15%	181	130	39%
SEAT	2053	162	1167%	102	86	19%
PORSCHE	1880	2091	-10%	70	166	-58%
FAW commercial vehicles	1593	2598	-39%	42	552	-92%
CADILLAC	1553	1385	12%	47	131	-64%
JAGUAR	1497	977	53%	74	95	-22%
CHRYSLER	1353	1113	22%	56	54	4%
SAAB	1151	654	76%	56	72	-22%
MINI	802	611	31%	41	71	-42%
HUMMER	613	682	376	41	98	-58%
HAFEI ( <i>sales stopped</i> )	512	2135	-	0	381	-
BRILLIANCE	490	0	-	46	0	-
ALFA ROMEO	299	778	-62%	21	31	-32%
IKCO	210	4771	-96%	95	376	-75%
ISUZU	104	0	-	12	0	-
<b>Total</b>	<b>1915576</b>	<b>1467484</b>	<b>31%</b>	<b>136554</b>	<b>160411</b>	<b>-15%</b>

\* including local production

\*\* Reproduction of the data must be done with reference to the source.

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## SALES OF FOREIGN\* BRANDS IN RUSSIA BY GROUPS IN NOVEMBER / 11 MONTHS 2008/2007

(data submitted by the AEB Automobile Manufacturers Committee; incl. local production and LCVs; incl. several Chinese brands\*)

Groups	ytd 08	ytd 07	%	Nov 08	Nov 07	%
<b>GM Group</b>	<b>310259</b>	<b>229754</b>	<b>35%</b>	<b>22231</b>	<b>25366</b>	<b>-12%</b>
OPEL	91462	57799	58%	5895	6870	-14%
CHEVROLET	215480	169234	27%	16192	18195	-11%
CADILLAC	1553	1385	12%	47	131	-64%
HUMMER	613	682	376	41	98	-58%
SAAB	1151	654	76%	56	72	-22%
<b>TOYOTA Group</b>	<b>189642</b>	<b>144883</b>	<b>31%</b>	<b>13811</b>	<b>11692</b>	<b>18%</b>
TOYOTA	176232	132597	33%	13271	10813	23%
LEXUS	13410	12286	9%	540	879	-39%
<b>FORD Group</b>	<b>187542</b>	<b>172554</b>	<b>9%</b>	<b>15258</b>	<b>19867</b>	<b>-23%</b>
FORD	169008	154738	9%	14039	17854	-21%
VOLVO	18534	17816	4%	1219	2013	-39%
<b>HYUNDAI</b>	<b>183013</b>	<b>130166</b>	<b>41%</b>	<b>11516</b>	<b>17992</b>	<b>-36%</b>
<b>NISSAN Group</b>	<b>141647</b>	<b>108733</b>	<b>30%</b>	<b>7937</b>	<b>11145</b>	<b>-29%</b>
INFINITI	6970	4928	41%	719	609	18%
NISSAN	134677	103805	30%	7218	10536	-31%
<b>VW Group</b>	<b>118153</b>	<b>73026</b>	<b>62%</b>	<b>10608</b>	<b>7637</b>	<b>39%</b>
VOLKSWAGEN PASSENGERS CARS	45242	28621	58%	4210	3335	26%
VOLKSWAGEN LCV	9301	5433	71%	630	521	21%
AUDI	15805	13986	13%	1382	1120	23%
SEAT	2053	162	1167%	102	86	19%
SKODA	45752	24824	84%	4284	2575	66%
<b>mitsubishi</b>	<b>104525</b>	<b>90424</b>	<b>16%</b>	<b>5514</b>	<b>11307</b>	<b>-51%</b>
<b>RENAULT</b>	<b>99784</b>	<b>90310</b>	<b>10%</b>	<b>7137</b>	<b>10451</b>	<b>-32%</b>
<b>DAEWOO</b>	<b>92160</b>	<b>83504</b>	<b>10%</b>	<b>4381</b>	<b>8681</b>	<b>-50%</b>
<b>KIA</b>	<b>83734</b>	<b>71093</b>	<b>18%</b>	<b>5251</b>	<b>7397</b>	<b>-29%</b>
<b>HONDA</b>	<b>78024</b>	<b>33415</b>	<b>133%</b>	<b>8075</b>	<b>4837</b>	<b>67%</b>
<b>MAZDA</b>	<b>69711</b>	<b>43203</b>	<b>61%</b>	<b>3917</b>	<b>5263</b>	<b>-26%</b>
<b>PSA PEUGEOT CITROEN</b>	<b>54627</b>	<b>33043</b>	<b>65%</b>	<b>5132</b>	<b>2994</b>	<b>71%</b>
PEUGEOT	43918	22689	94%	4054	2110	92%
CITROEN	10709	10354	3%	1078	884	22%
<b>SUZUKI</b>	<b>35555</b>	<b>25286</b>	<b>41%</b>	<b>2231</b>	<b>2426</b>	<b>-8%</b>
<b>FIAT Group</b>	<b>30000</b>	<b>14187</b>	<b>111%</b>	<b>3321</b>	<b>1679</b>	<b>98%</b>
FIAT* (also see SOLLERS GROUP)	29701	13409	122%	3300	1648	100%
ALFA ROMEO	299	778	-62%	21	31	-32%
<b>JAGUAR LAND ROVER</b>	<b>19857</b>	<b>12132</b>	<b>64%</b>	<b>995</b>	<b>1495</b>	<b>-33%</b>
LAND ROVER	18360	11155	65%	921	1400	-34%
JAGUAR	1497	977	53%	74	95	-22%
<b>SUBARU</b>	<b>19937</b>	<b>13823</b>	<b>44%</b>	<b>1419</b>	<b>1404</b>	<b>1%</b>
<b>MERCEDES-BENZ</b>	<b>18196</b>	<b>16295</b>	<b>12%</b>	<b>1393</b>	<b>1132</b>	<b>23%</b>
MERCEDES-BENZ PASSENGERS CARS	15529	13985	11%	1212	1002	21%
MERCEDES-BENZ VANS	2667	2310	15%	181	130	39%
<b>BMW Group</b>	<b>17635</b>	<b>13450</b>	<b>31%</b>	<b>1211</b>	<b>1077</b>	<b>12%</b>
BMW	16833	12839	31%	1170	1006	16%
MINI	802	611	31%	41	71	-42%
<b>CHERY</b>	<b>15180</b>	<b>33952</b>	<b>-55%</b>	<b>538</b>	<b>2792</b>	<b>-81%</b>
<b>SSANGYOUNG* (also see SOLLERS Group)</b>	<b>16209</b>	<b>9748</b>	<b>66%</b>	<b>3184</b>	<b>790</b>	<b>303%</b>
<b>CHRYSLER Group</b>	<b>8251</b>	<b>5280</b>	<b>56%</b>	<b>272</b>	<b>331</b>	<b>-18%</b>
CHRYSLER	1353	1113	22%	56	54	4%
JEEP	2673	1778	50%	91	114	-20%
DODGE	4225	2389	77%	125	163	-23%
<b>GREAT WALL</b>	<b>7951</b>	<b>5428</b>	<b>46%</b>	<b>312</b>	<b>793</b>	<b>-61%</b>
<b>BYD</b>	<b>4922</b>	<b>2200</b>	<b>124%</b>	<b>245</b>	<b>388</b>	<b>-37%</b>
<b>LIFAN</b>	<b>4273</b>	<b>0</b>	<b>-</b>	<b>400</b>	<b>0</b>	<b>-</b>
<b>PORSCHE</b>	<b>1880</b>	<b>2091</b>	<b>-10%</b>	<b>70</b>	<b>166</b>	<b>-58%</b>

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<b>FAW COMMERCIAL VEHICLES</b>	<b>1593</b>	<b>2598</b>	<b>-39%</b>	<b>42</b>	<b>552</b>	<b>-92%</b>
<b>HARBIN HAFEI</b> ( <i>sales stopped</i> )	<b>512</b>	<b>2135</b>	<b>-</b>	<b>0</b>	<b>381</b>	<b>-</b>
<b>BRILLIANCE</b>	<b>490</b>	<b>0</b>	<b>-</b>	<b>46</b>	<b>0</b>	<b>-</b>
<b>ISUZU*</b> (also see SOLLERS Group)	<b>104</b>	<b>0</b>	<b>-</b>	<b>12</b>	<b>0</b>	<b>-</b>
* different from the set classification (SOLLERS Group: international brands represented by the Group in Russia without local brands)						
<b>SOLLERS*</b> (international brands without UAZ)	<b>46014</b>	<b>23157</b>	<b>99%</b>	<b>6496</b>	<b>2438</b>	<b>166%</b>
FIAT	29701	13409	122%	3300	1648	100%
ISUZU	104	0	-	12	0	-
SSANGYONG	16209	9748	66%	3184	790	303%

## 25 BEST SOLD FOREIGN\* MODELS IN RUSSIA IN NOVEMBER / 11 MONTHS 2008/2007

(data submitted by the AEB Automobile Manufacturers Committee; incl. local production and LCVs; incl. several Chinese brands\*)

#	Model	ytd 08	ytd 07	%	Nov 08	Nov 07	%
1	Ford Focus (without C-Max for 2008)	83347	87614	-5%	8278	10130	-18%
2	Chevrolet Lacetti	74836	36557	105%	5644	2771	104%
3	Renault Logan	69042	61003	13%	4769	7514	-37%
4	Hyundai Accent	62872	47214	33%	1894	7700	-75%
5	Toyota Corolla	59148	35650	66%	5377	1785	201%
6	Mitsubishi Lancer X	53701	18589	189%	2240	4304	-48%
7	Daewoo Nexia	48981	44269	11%	2565	4866	-47%
8	Chevrolet Lanos	44496	52563	-15%	4020	5350	-25%
9	Chevrolet Niva	44308	42449	4%	3011	4286	-30%
10	Daewoo Matiz	43179	39235	10%	1816	3815	-52%
11	Ford Fusion	43020	35163	22%	2553	4284	-40%
12	Opel Astra (with Opel Astra Cabrio)	38916	25164	55%	2748	3180	-14%
13	Mazda3	37247	25343	47%	1901	2928	-35%
14	Hyundai Getz	35923	23545	53%	2510	3205	-22%
15	Kia Spectra	35208	29291	20%	3510	3271	7%
16	Honda Civic	31776	12271	159%	3113	2006	55%
17	Chevrolet Aveo	30909	21844	41%	2379	3818	-38%
18	Nissan Qashqai	29017	15376	89%	1860	1723	8%
19	Opel Corsa	27639	15088	83%	1375	1689	-19%
20	Honda CR-V	26040	7583	243%	3040	1142	166%
21	Toyota Camry	25927	24447	6%	1764	1997	-12%
22	Skoda Octavia	25536	14171	80%	1854	1455	27%
23	Kia cee'd	23239	10529	121%	1009	1927	-48%
24	Nissan New X-Trail	22351	7933	182%	1250	1670	-25%
25	Nissan Almera	22056	26456	-17%	1057	1852	-43%

\* including local production

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\*\*\* November / ytd 2008 not including Ford C-Max; November / ytd 2007 including Ford Focus C-Max.

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