



Moscow, July 8, 2011

PRESS RELEASE

June shows the recovery on the Russian market is now well established

- *Sales of new passenger cars and LCVs in Russia increased by 56% in the first half of 2011 and by 40% in June 2011*
- *Among the top 10 bestselling models so far, nine are locally produced*

The first half of 2011 saw sales of new cars and light commercial vehicles in Russia increase by **56%** compared with the same period in 2010 or by 441,959 more sold units, according to the AEB Automobile Manufacturers Committee (AEB AMC).

Growth for **June 2011** amounted to **40%** or 70,403 units compared with the same period in 2010.

Among the **top ten bestselling models** of passenger cars so far, **nine** are produced in Russia.

David Thomas, Chairman of the AEB Automobile Manufacturers Committee commented:

"Growth for the first half of 2011 of 56% shows that the recovery of the Russian market is now well established and is tracking ahead of our latest forecast of 2.35m units for the full year. June compared to June of last year is 40% up so while the rate of growth is slowing we must remember that for the second half of this year we will be comparing with the recovering market of 2010. Once our members have reviewed this mid year position we will issue an updated consensus forecast."

Attachments:

1. New car/LCV sales in Russia by brands in June/6 months 2011
2. New car/LCV sales in Russia by groups in June/6 months 2011
3. 25 best sold models of cars in Russia in June/6 months 2011

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NEW CAR AND LCV* SALES IN RUSSIA BY BRANDS IN JUNE 2011

(Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles)

BRANDS	Jan-June 2011	Jan-June 2010	%	June 2011	June 2010	%
LADA	291540	222101	31%	55029	51450	7%
CHEVROLET	81527	53010	54%	18093	10435	73%
RENAULT*	74337	42227	76%	15198	8528	78%
HYUNDAI*	73813	38549	91%	16211	7360	120%
KIA	72901	45729	59%	14507	10050	44%
NISSAN*	59374	27102	119%	9931	6105	63%
TOYOTA*	57615	30896	86%	7424	6922	7%
FORD*	53556	39369	36%	12867	9804	31%
VW	45517	22534	102%	11167	5182	115%
DAEWOO	45127	32316	40%	9402	7395	27%
GAZ*	39992	30009	33%	8783	6969	26%
MITSUBISHI	35006	14904	135%	5509	3703	49%
SKODA	32528	20865	56%	7024	5259	34%
OPEL	30357	13214	130%	6412	2851	125%
UAZ*	24207	18732	29%	4484	4286	5%
PEOUGEOT*	21660	13642	59%	4371	2912	50%
SUZUKI	18066	12193	48%	2723	2279	19%
MAZDA	17124	9073	89%	2875	1926	49%
FIAT*	14482	8570	69%	3013	2024	49%
MERCEDES-BENZ	13090	7675	71%	2902	1667	74%
BMW	12543	9718	29%	2803	1988	41%
CITROEN*	12134	6339	91%	2504	1365	83%
AUDI	11757	9470	24%	2221	1807	23%
HONDA	9529	9986	-5%	1839	1561	18%
SSANGYONG	9107	4939	84%	2084	1413	47%
CHANCE**	8932	7203	24%	2207	2085	6%
LIFAN***	7544	2261	234%	1623	667	143%
LEXUS	7231	4212	72%	961	865	11%
VOLVO	6801	4145	64%	1514	983	54%
VORTEX****	6193	1580	292%	2386	104	2194%
LAND ROVER	5981	3946	52%	1090	653	67%
SUBARU	5796	4237	37%	1475	734	101%
VW VANS*	5451	2235	144%	1138	538	112%
BOGDAN*****	3910	2859	37%	619	1163	-47%
INFINITI	3190	1831	74%	436	329	33%
GREAT WALL	2682	1141	135%	541	228	137%
IZH	2396	4	-	258	0	-
CHERY	2107	4526	-53%	466	1052	-56%
GEELY	1846	1115	66%	417	60	595%
HAIMA	1324	0	-	228	0	-
CADILLAC	1220	455	168%	260	47	453%
SEAT	1037	495	109%	414	120	245%
PORSCHE	1035	634	63%	216	133	62%
MERCEDES-BENZ VANS*	971	823	18%	272	158	72%
MINI	807	425	90%	205	90	128%
TAGAZ*****	714	5265	-86%	19	611	-97%
JEEP	566	202	180%	148	19	679%
JAGUAR	483	390	24%	98	90	9%
ISUZU*	191	109	75%	46	39	18%
DODGE	106	121	-12%	16	11	45%
CHRYSLER	39	107	-64%	0	6	-
TOTAL	1235442	793483	56%	246429	176026	40%

*LCV sales are included into total brand's sales if exist in the product line of the brand (brands marked *); reported separately for some brands. LCV_{≤3,5t} (with several exceptions reaching highest range of 6t). Some updates concerning LCV data may occur.

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**CHANCE = cars produced at "ZAZ" CJCS (Zaporizhzhia Automobile Building Plant, Ukraine), from July 2009 distributed in Russia by QUEENGROUP.

***LIFAN distributor in Russia changed in 2010.

****VORTEX = cars produced at "TagAZ" LLC (Taganrog Automobile Plant, Russia).

*****BOGDAN = cars and LCVs of BOGDAN brand produced in Cherkassy, Ukraine by Bogdan corporation (BOGDAN 2110,2111,2310;exported to Russia from April 2010

*****TAGAZ = cars and LCVs of TAGAZ brand produced at "TagAZ"LLC (Taganrog Automobile Plant, Russia).

*****Sales of the following brands stopped in 2010: Alfa Romeo, BYD, Hummer, SAAB.

*****From January 2011 data on IVECO is not submitted

*****HAIMA = card produced at the plant of the automotive company Derways in Cherkessk (Karachay-Cherkess Republic from the very end of 2010 and distributed in Russia by Derways

*****From January 2010 the sales of LADA 2014 of IzhAuto are included into LADA's data.

NEW CAR AND LCV* SALES IN RUSSIA BY GROUPS IN JUNE 2011

(Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles)

GROUPS	Jan-June 2011	Jan-June 2010	%	June 2011	June 2010	%
AVTOVAZ - RENAULT - NISSAN	428441	293261	46%	80594	66412	21%
AVTOVAZ	291540	222101	31%	55029	51450	7%
RENAULT	74337	42227	76%	15198	8528	78%
NISSAN	59374	27102	119%	9931	6105	63%
INFINITI	3190	1831	74%	436	329	33%
GM Group	113104	66679	70%	24765	13333	86%
OPEL	30357	13214	130%	6412	2851	125%
CHEVROLET	81527	53010	54%	18093	10435	73%
CADILLAC	1220	455	168%	260	47	453%
VW Group	96290	55599	73%	21964	12906	70%
VOLKSWAGEN cars	45517	22534	102%	11167	5182	115%
VOLKSWAGEN vans	5451	2235	144%	1138	538	112%
AUDI	11757	9470	24%	2221	1807	23%
SEAT**	1037	495	109%	414	120	245%
SKODA	32528	20865	56%	7024	5259	34%
HYUNDAI	73813	38549	91%	16211	7360	120%
KIA	72901	45729	59%	14507	10050	44%
TOYOTA Group	64846	35108	85%	8385	7787	8%
TOYOTA	57615	30896	86%	7424	6922	7%
LEXUS	7231	4212	72%	961	865	11%
FORD	53556	39369	36%	12867	9804	31%
DAEWOO	45127	32316	40%	9402	7395	27%
GAZ Group	39992	30009	33%	8783	6969	26%
GAZ PC	7	1333	-99%	0	404	-
GAZ LCV	39985	28676	39%	8783	6565	34%
MITSUBISHI	35006	14904	135%	5509	3703	49%
PSA PEUGEOT CITROEN	33794	19981	69%	6875	4277	61%
PEUGEOT	21660	13642	59%	4371	2912	50%
CITROEN	12134	6339	91%	2504	1365	83%
UAZ	24207	18732	29%	4484	4286	5%
SUZUKI	18066	12193	48%	2723	2279	19%
MAZDA	17124	9073	89%	2875	1926	49%
FIAT	14482	8570	69%	3013	2024	49%
MERCEDES-BENZ	14061	8498	65%	3174	1825	74%
MERCEDES-BENZ cars	13090	7675	71%	2902	1667	74%
MERCEDES-BENZ vans	971	823	18%	272	158	72%
BMW Group	13350	10143	32%	3008	2078	45%
BMW	12543	9718	29%	2803	1988	41%
MINI	807	425	90%	205	90	128%
HONDA	9529	9986	-5%	1839	1561	18%
SSANGYONG	9107	4939	84%	2084	1413	47%
CHANCE	8932	7203	24%	2207	2085	6%
LIFAN	7544	2261	234%	1623	667	143%
VOLVO	6801	4145	64%	1514	983	54%
JAGUAR LAND ROVER	6464	4336	49%	1188	743	60%
LAND ROVER	5981	3946	52%	1090	653	67%

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JAGUAR	483	390	24%	98	90	9%
VORTEX	6193	1580	292%	2386	104	2194%
SUBARU	5796	4237	37%	1475	734	101%
BOGDAN	3910	2859	37%	619	1163	-47%
GREAT WALL	2682	1141	135%	541	228	137%
IZH	2396	4	59800%	258	0	-
CHERY	2107	4526	-53%	466	1052	-56%
GEELY	1846	1115	66%	417	60	595%
HAIMA	1324	0	-	228	0	-
PORSCHE	1035	634	63%	216	133	62%
TAGAZ	714	5265	-86%	19	611	-97%
CHRYSLER Group	711	430	65%	164	36	356%
JEEP	566	202	180%	148	19	679%
DODGE	106	121	-12%	16	11	45%
CHRYSLER	39	107	-64%	0	6	-
ISUZU	191	109	75%	46	39	18%

different from the international classification: brands represented on the Russian market by SOLLERS Group; see also above

SOLLERS Group	47987	32350	48%	9627	7762	24%
FIAT	14482	8570	69%	3013	2024	49%
ISUZU	191	109	75%	46	39	18%
SSANGYONG	9107	4939	84%	2084	1413	47%
UAZ	24207	18732	29%	4484	4286	5%

*LCV sales are included into total brands' sales if exist in the product line of the brand; reported separately for some brands. LCV$\leq 3,5t$ (with several exceptions reaching highest range of 6t). Some updates concerning LCV data may occur.

**SEAT sales in Russia are done through a separate importer, not via Volkswagen Group Rus.

***BOGDAN/CHANCE/HAIMA/TAGAZ/VORTEX: see explanation to the previous table.

****LIFAN distributor in Russia changed in 2010.

*****From September 2010 the sales of AVTOVAZ and RENAULT-NISSAN in Russia are shown as one group

*****Sales of the following brands stopped in 2010: Alfa Romeo, BYD, Hummer, SAAB.

*****From January 2010 the sales of LADA 2104 of IzhAuto are included into LADA's data.

25 BEST SOLD MODELS OF CARS IN RUSSIA IN JUNE 2011

(Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles)

#	MODEL	BRAND	Jan-June 2011	Jan-June 2010	%	June 2011	June 2010	%
1	Kalina	LADA	72576	40176	81%	13327	9870	35%
2	2104/2105/2107	LADA	69500	51390	35%	11138	16839	-34%
3	Priora	LADA	68298	59967	14%	13704	11517	19%
4	Samara	LADA	53591	50343	6%	11584	9777	18%
5	Logan	RENAULT	41934	29626	42%	8785	5466	61%
6	Solaris	HYUNDAI	40351	0	-	10833	0	-
7	Focus	FORD	38438	30088	28%	9156	7565	21%
8	4x4	LADA	27573	19945	38%	5274	3412	55%
9	Nexia	DAEWOO	26097	18580	40%	5454	4394	24%
10	Rio	KIA	24455	12945	89%	4898	3200	53%
11	Niva	CHEVROLET	22873	16650	37%	3981	2956	35%
12	Astra (incl. Astra Cabrio)	OPEL	21868	8986	143%	4701	1977	138%
13	Lacetti	CHEVROLET	20299	14552	39%	4544	3120	46%
14	Polo	VW	20058	930	2057%	4711	196	2304%
15	Sandero	RENAULT	19922	6128	225%	4106	1469	180%
16	Matiz	DAEWOO	19030	13736	39%	3948	3001	32%
17	Aveo	CHEVROLET	18094	9981	81%	4690	2027	131%
18	Octavia A5	SKODA	17944	8339	115%	3806	1776	114%
19	Qashqai	NISSAN	15886	7109	123%	2530	1214	108%
20	Cruze	CHEVROLET	15583	8053	94%	3773	1658	128%
21	Cee'd	KIA	14526	10501	38%	2164	2233	-3%
22	Corolla	TOYOTA	13413	5529	143%	2012	924	118%
23	RAV 4	TOYOTA	12709	5510	131%	1047	2111	-50%
24	New Cerato	KIA	12409	4430	180%	3086	494	525%
25	Camry	TOYOTA	10877	8052	35%	2019	1515	33%

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