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OF EUROPEAN BUSINESSES**

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PRESS RELEASE

The Year Continues Strong for New Cars and Light Commercial Vehicles in Russia

- Sales of new passenger cars and LCVs in Russia increased by 14% in July, 2012
- Among the top ten bestselling models so far, ten models are locally produced

According to the AEB Automobile Manufacturers Committee (AEB AMC), **July 2012** saw the increase in sales of new cars and light commercial vehicles in Russia by **14%** in comparison to the same period in 2011. This July 255.560 units were sold; this is 30.695 units more than in July, 2011.

From January to July, 2012 the percentage sales of new cars and light commercial vehicles in Russia increased by **14%** in comparison to the same period in 2011 or by 208.204 more sold units.

Joerg Schreiber, Chairman of the **AEB Automobile Manufacturers Committee** commented:

Sales of over 255 thousand units represent a very strong result for a summer month. In fact, this is the best-ever July in the history of the Russian market for passenger cars and light commercials. So we are pleased to see that the industry remains in good shape – a perfect backdrop for the Moscow International Automobile Salon to open later this month.

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Attachments:

1. New car/LCV sales in Russia by brands for January – July 2012/2011 and July 2012/2011
2. New car/LCV sales in Russia by groups for January – July 2012/2011 and July 2012/2011
3. 25 best sold models of cars in Russia for January – July 2012/2011 and July 2012/2011

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NEW CAR AND LCV¹ SALES IN RUSSIA BY BRANDS FOR JANUARY-JULY 2012/2011 AND JULY 2012/2011

(Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles)

BRANDS	Jan - July 2012	Jan - July 2011	%	July 2012	July 2011	%
LADA	297825	342058	-13%	47093	50518	-7%
CHEVROLET	115755	97386	19%	20221	15859	28%
RENAULT ¹	112202	87792	28%	16623	13455	24%
KIA	108106	87594	23%	17109	14693	16%
HYUNDAI ¹	103545	86640	20%	14302	12827	11%
VW	95573	56471	69%	14523	10954	33%
NISSAN ¹	92131	70618	30%	12637	11244	12%
TOYOTA ¹	90885	64954	40%	14076	7339	92%
FORD ¹	73755	62756	18%	10405	9200	13%
SKODA	54684	38658	41%	8702	6130	42%
DAEWOO	50549	54081	-7%	9103	8954	2%
GAZ LCV ¹	47361	48403	-2%	7623	8418	-9%
OPEL	47166	36603	29%	7514	6246	20%
MITSUBISHI	38224	39883	-4%	6007	4877	23%
UAZ ¹	32566	28700	13%	4644	4490	3%
MAZDA	27830	20106	38%	3225	2982	8%
PEUGEOT ¹	26043	25352	3%	3600	3702	-3%
SUZUKI	20261	20576	-2%	2715	2510	8%
MERCEDES-BENZ	19853	15620	27%	3151	2530	25%
CITROEN ¹	19716	14459	36%	2808	2323	21%
BMW	19389	14883	30%	2732	2340	17%
AUDI	19320	13790	40%	2757	2033	36%
SSANGYONG	17546	10730	64%	2669	1623	64%
VOLVO	11831	8608	37%	1649	1807	-9%
HONDA	11663	11181	4%	2029	1652	23%
LIFAN	11397	9491	20%	1902	1947	-2%
LAND ROVER	11078	7000	58%	1586	1019	56%
CHERY	10260	2866	258%	1722	613	181%
VW vans ¹	9281	6360	46%	1252	909	38%
LEXUS	8227	8034	2%	1490	803	86%
SUBARU	8128	7020	16%	1069	1224	-13%
GEELY	7984	2316	245%	1721	470	266%
ZAZ ⁸	7205	10936	-34%	1162	2004	-42%
GREAT WALL	7044	3156	123%	1151	474	143%
INFINITY	5553	3526	57%	665	336	98%
BOGDAN ³	4666	4494	4%	573	584	-2%
FIAT ¹	4408	16810	-74%	355	2325	-85%
VORTEX ²	3038	7259	-58%	448	1066	-58%
JEEP	2506	777	223%	310	211	47%

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MERCEDES-BENZ vans	2063	1189	74%	329	218	51%
PORSCHE	2047	1237	65%	354	202	75%
BYD ⁵	1782	732	143%	204	136	50%
MINI	1480	1027	44%	257	220	17%
CADILLAC	1383	1439	-4%	200	219	-9%
IZH	1171	2856	-59%	134	460	-71%
SEAT	1145	1037	10%	303	0	-
BAW ⁶	1017	n/a	-	164	n/a	-
TAGAZ ⁴	917	1018	-10%	129	171	-25%
JAGUAR	911	574	59%	122	91	34%
HAIMA	549	1725	-68%	12	401	-97%
ISUZU ¹	127	232	-45%	4	41	-90%
DODGE	119	114	4%	8	8	0%
CHRYSLER	110	40	175%	10	1	900%
FOTON ⁷	78	84	-7%	5	6	-17%
smart ⁹	2	-	-	2	-	-
Total	1669455	1461251	14%	255560	224865	14%

¹ LCV sales are included into total brand's sales if exist in the product line of the brand; reported separately for some brands. LCV≥3.5t (with several exceptions reaching highest range of 6t). Some updates concerning LCV data may occur

² VORTEX – cars produced at "TagAZ" LLC (Taganrog Automobile Plant, Russia)

³ BOGDAN – cars and LCVs of BOGDAN brand produced in Cherkassy, Ukraine by Bogdan corporation (BOGDAN 2110, 2111, 2310; exported to Russia from April 2010)

⁴ TAGAZ – cars and LCVs of TAGAZ brand produced at "TagAZ" LLC (Taganrog Automobile Plant, Russia)

⁵ BYD F3 – cars produced at "TagAZ" LLC (Taganrog Automobile Plant, Russia) starting from October 2010, distributed by TAGAZ

⁶ BAW – the industrial assembly of cars and buses at the factory OOO "BAU-RUS Motor Corporation" has been taking place in the city of Ulyanovsk since 2008 (from 2006 to 2008 the company was the exclusive distributor of the BAW commercial vehicles in Russia)

⁷ Cars are produced in China by BEIQI FOTON MOTOR Co., LTD, and have been represented in Russia, since the 2009, by the distributor LLC "FOTON MOTOR"

⁸ ZAZ distributor in Russia changed in April 2011

⁹ smart sales in Russia are done via ZAO Mercedes-Benz, RUS starting from July 2012.

NEW CAR AND LCV¹ SALES IN RUSSIA BY GROUPS FOR JANUARY-JULY 2012/2011 AND JULY 2012/2011

(Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles)

GROUPS	Jan-July 2012	Jan-July 2011	%	July-12	July-11	%
AVTOVAZ - RENAULT - NISSAN	507711	503994	1%	77018	75553	2%
AVTOVAZ	297825	342058	-13%	47093	50518	-7%
RENAULT	112202	87792	28%	16623	13455	24%
NISSAN	92131	70618	30%	12637	11244	12%
INFINITI	5553	3526	57%	665	336	98%
VW Group	180003	116316	55%	27537	20026	38%
VOLKSWAGEN cars	95573	56471	69%	14523	10954	33%
VOLKSWAGEN vans	9281	6360	46%	1252	909	38%
AUDI	19320	13790	40%	2757	2033	36%
SEAT ²	1145	1037	10%	303	0	-
SKODA	54684	38658	41%	8702	6130	42%
GM Group	164304	135428	21%	27935	22324	25%
OPEL	47166	36603	29%	7514	6246	20%
CHEVROLET	115755	97386	19%	20221	15859	28%
CADILLAC	1383	1439	-4%	200	219	-9%
KIA	108106	87594	23%	17109	14693	16%
HYUNDAI	103545	86640	20%	14302	12827	11%
TOYOTA Group	99112	72988	36%	15566	8142	91%
TOYOTA	90885	64954	40%	14076	7339	92%
LEXUS	8227	8034	2%	1490	803	86%
FORD	73755	62756	18%	10405	9200	13%

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DAEWOO	50549	54081	-7%	9103	8954	2%
GAZ LCV	47361	48403	-2%	7623	8418	-9%
PSA PEUGEOT CITROEN	45759	39811	15%	6408	6025	6%
PEUGEOT	26043	25352	3%	3600	3702	-3%
CITROEN	19716	14459	36%	2808	2323	21%
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UAZ	32566	28700	13%	4644	4490	3%
MAZDA	27830	20106	38%	3225	2982	8%
MERCEDES-BENZ	21918	16809	30%	3482	2748	27%
MERCEDES-BENZ cars	19853	15620	27%	3151	2530	25%
MERCEDES-BENZ vans	2063	1189	74%	329	218	51%
smart	2	-	-	2	-	-
BMW Group	20869	15910	31%	2989	2560	17%
BMW	19389	14883	30%	2732	2340	17%
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SUZUKI	20261	20576	-2%	2715	2510	8%
SSANGYONG	17546	10730	64%	2669	1623	64%
JAGUAR LAND ROVER	11989	7574	58%	1708	1110	54%
LAND ROVER	11078	7000	58%	1586	1019	56%
JAGUAR	911	574	59%	122	91	34%
VOLVO	11831	8608	37%	1649	1807	-9%
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ZAZ	7205	10936	-34%	1162	2004	-42%
GREAT WALL	7044	3156	123%	1151	474	143%
BOGDAN	4666	4494	4%	573	584	-2%
CHRYSLER Group ³	4061	931	336%	683	220	210%
FIAT	1326	-	-	355	-	-
CHRYSLER	110	40	175%	10	1	900%
JEEP	2506	777	223%	310	211	47%
DODGE	119	114	4%	8	8	0%
VORTEX	3038	7259	-58%	448	1066	-58%
PORSCHE	2047	1237	65%	354	202	75%
BYD	1782	732	143%	204	136	50%
IZH	1171	2856	-59%	134	460	-71%
BAW	1017	n/a	-	164	n/a	-
TAGAZ	917	1018	-10%	129	171	-25%
HAIMA	549	1725	-68%	12	401	-97%
ISUZU	127	232	-45%	4	41	-90%
FOTON	78	84	-7%	5	6	-17%

Different from the international classification: brands represented on the Russian market by SOLLERS Group;
see also above

SOLLERS Group	50239	39662	27%	7317	6154	19%
ISUZU	127	232	-45%	4	41	-90%
SSANGYONG	17546	10730	64%	2669	1623	64%
UAZ	32566	28700	13%	4644	4490	3%

¹ LCV sales are included into total brands' sales if exist in the product line of the brand; reported separately for some brands. LCV_{23,5t} (with several exceptions reaching highest range of 6t).

Some updates concerning LCV data may occur

² SEAT sales in Russia are done via Volkswagen Group Rus starting from November 2011

³ Starting from 2012 Chrysler Rus is the only official FIAT distributor in Russia. The rest stock, which is at Sollers, will be sold in 2012.

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25 BEST SOLD MODELS OF CARS IN RUSSIA FOR JANUARY-JULY 2012/2011 AND JULY 2012/2011

(Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles)

#	MODEL	BRAND	Jan-July 2012	Jan-July 2011	%	July-12	July-11	%
1	Kalina	Lada	78669	85416	-8%	11143	12840	-13%
2	Priora	Lada	70263	80420	-13%	10722	12122	-12%
3	Solaris	Hyundai	67381	49310	37%	9361	8959	4%
4	Granta	Lada	54404	-	-	9273	-	-
5	Focus	Ford	52860	44359	19%	7629	5921	29%
6	New Rio	KIA	49823	29051	72%	7804	4596	70%
7	Logan	Renault	41878	49684	-16%	4606	7750	-41%
8	Polo	VW	41684	25518	63%	6137	5460	12%
9	Samara	Lada	39821	63638	-37%	7771	10047	-23%
10	Cruze	Chevrolet	35319	19922	77%	6452	4339	49%
11	Niva	Chevrolet	34497	27140	27%	4692	4267	10%
12	Astra (incl. Astra Cabrio)	Opel	32447	26318	23%	4789	4450	8%
13	Sandero	Renault	31643	23562	34%	3665	3640	1%
14	4x4	Lada	30678	32802	-6%	4172	5229	-20%
15	Nexia	Daewoo	30578	31470	-3%	5907	5373	10%
16	Octavia A5	Skoda	28350	21369	33%	4398	3425	28%
17	2104/2105/2107	Lada	22730	79780	-72%	2754	10280	-73%
18	Qashqai	Nissan	22205	18621	19%	3120	2735	14%
19	Lacetti	Chevrolet	20703	24057	-14%	3821	3758	2%
20	Corolla	Toyota	20589	15562	32%	3168	2149	47%
21	Matiz	Daewoo	19971	22611	-12%	3196	3581	-11%
22	Camry	Toyota	19950	12944	54%	3140	2067	52%
23	Juke	Nissan	19051	4462	327%	2653	1506	76%
24	Tiguan	VW	18841	7985	136%	2607	837	211%
25	New Sportage	KIA	18281	12303	49%	2713	2385	14%

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